# INTERIM FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST MARCH 2018

**Citizens Development Business Finance PLC** 



No 123, Orabipasha Mawatha, Colombo 10

## Statement of Profit or Loss and Other Comprehensive Income

|   | Company       |                    |               |                 |                    |             |  |
|---|---------------|--------------------|---------------|-----------------|--------------------|-------------|--|
|   | For the Quar  | ter ended 31st Mai |               | For the Yea     | r ended 31st Marcl |             |  |
|   | 2018          | 2017 Change        |               | 2018            | 2017               | 2017 Change |  |
|   | Rs.           | Rs.                | %             | Rs.             | Rs.                | %           |  |
| Revenue   | 3,320,248,443 | 2,321,169,953      | 43%           | 11,674,271,454  | 8,591,218,471      | 36%         |  |
| Interest income   | 2,896,717,330 | 2,047,732,487      | 41%           | 10,140,758,700  | 7,587,180,220      | 34%         |  |
| Interest expense  | 1,885,451,559 | 1,297,022,496      | 45%           | 6,662,828,229   | 4,699,481,882      | 42%         |  |
| Net interest income   | 1,011,265,771 | 750,709,991        | 35%           | 3,477,930,471   | 2,887,698,338      | 20%         |  |
| Net fee and commission income   | 113,067,533   | 57,812,876         | 96%           | 405,986,357     | 219,503,400        | 85%         |  |
|   | 310,463,580   | 215,624,590        | 44%           | 1,127,526,397   | 784,534,851        | 44%         |  |
| Other operating income Total operating income                                     | 1,434,796,884 | 1,024,147,457      | 44 %          | 5,011,443,225   | 3,891,736,589      | 29%         |  |
| Less : Impairment charges and other credit losses on financial                    | 1,434,790,004 | 1,024,147,437      | 40 //         | 5,011,445,225   | 3,891,730,389      | 29/0        |  |
| assets  | 84,669,389    | 55,491,214         | 53%           | 239,191,010     | 226,270,633        | 6%          |  |
| Net operating income  | 1,350,127,495 | 968,656,243        | 39%           | 4,772,252,215   | 3,665,465,956      | 30%         |  |
|   |               |                    |               |                 |                    |             |  |
| Less : Operating expenses   | 217 002 670   | 100 440 005        | 210/          | 1 047 152 077   | 070 000 007        | 100/        |  |
| Personnel expenses  | 217,803,678   | 180,449,235        | 21%           | 1,047,153,977   | 879,609,007        | 19%         |  |
| Premises, equipment and establishment expenses                                    | 338,824,122   | 293,317,405        | 16%           | 1,336,544,639   | 1,097,754,082      | 22%         |  |
| Other expenses  | 107,204,672   | 25,275,648         | 324%          | 408,950,417     | 290,685,528        | 41%         |  |
| Total operating expenses<br>Operating profit before value added tax (VAT), nation | 663,832,472   | 499,042,288        | 33%           | 2,792,649,033   | 2,268,048,617      | 23%         |  |
|   |               |                    |               |                 |                    |             |  |
| building tax (NBT) on financial services and crop insurance                       | 686,295,023   | 469,613,955        | 46%           | 1,979,603,182   | 1,397,417,339      | 42%         |  |
| levy (CIL)  | 55 000 000    |                    |               | 070 606 070     |                    |             |  |
| Less : Value added tax and other taxes  | 55,000,000    | 27,143,733         | 103%          | 272,696,079     | 169,916,213        | 60%         |  |
| Profit before tax   | 631,295,023   | 442,470,222        | 43%           | 1,706,907,103   | 1,227,501,126      | 39%         |  |
| Less : Income tax expense   | 40,457,918    | 55,012,989         | -26%          | 285,629,160     | 220,986,176        | 29%         |  |
| Profit for the period   | 590,837,105   | 387,457,233        | 52%           | 1,421,277,943   | 1,006,514,950      | 41%         |  |
| Profit attributable to :  |               |                    |               |                 |                    |             |  |
| Equity holders of the Company   | 590,837,105   | 387,457,233        | 52%           | 1,421,277,943   | 1,006,514,950      | 41%         |  |
| Non-controlling interest  | -             | -                  | 5270          | -               | 1,000,011,000      | .170        |  |
| Profit for the period   | 590,837,105   | 387,457,233        | 52%           | 1,421,277,943   | 1,006,514,950      | 41%         |  |
|   | 550,057,105   | 567,757,255        | 5270          | 1,421,277,545   | 1,000,514,950      | 4170        |  |
| Other comprehensive income (net of tax)   |               |                    |               |                 |                    |             |  |
| Items that will not be reclassified to profit or loss                             |               |                    |               |                 |                    |             |  |
| Net actuarial gain/(loss) on defined benefit plan                                 | 8,488,082     | (12,478,226)       | -168%         | (4,968,691)     | (25,934,999)       | -81%        |  |
| Net change in revaluation surplus   | 59,638,000    | 328,071,000        | -82%          | 59,638,000      | 328,071,000        | -82%        |  |
| Deferred tax on revaulation surplus   | (168,386,957) | -                  |               | (168,386,957)   | -                  | -100%       |  |
|   | (100,260,875) | 315,592,774        | -132%         | (113,717,648)   | 302,136,001        | -138%       |  |
|   |               |                    |               |                 |                    |             |  |
| Items that are or may be reclassified to profit or loss                           |               |                    |               |                 |                    |             |  |
| Net gain/(loss) on available-for-sale financial assets                            | 134,715,672   | 73,159,831         | 84%           | 134,200,430     | 70,613,279         | 90%         |  |
|   | 134,715,672   | 73,159,831         | 84%           | 134,200,430     | 70,613,279         | 90%         |  |
| Other comprehensive income (net of tax)   | 34,454,797    | 388,752,605        | - <b>91</b> % | 20,482,782      | 372,749,280        | -95%        |  |
| Total comprehensive income for the period   | 625,291,902   | 776,209,838        | -19%          | 1,441,760,725   | 1,379,264,230      | 5%          |  |
| Total comprehensive income attributable to :                                      |               |                    |               |                 |                    |             |  |
| Equity holders of the Company   | 625 201 002   | 776 200 020        | 100/          | 1 441 760 725   | 1 270 264 220      | E0/         |  |
| 1 5   | 625,291,902   | 776,209,838        | -19%          | 1,441,760,725   | 1,379,264,230      | 5%          |  |
| Non-controlling interest Total comprehensive income for the period                | - 625,291,902 | 776,209,838        | -19%          | - 1,441,760,725 | 1,379,264,230      | 5%          |  |
| • • • • • • • • • • • • • • •   |               |                    |               |                 |                    |             |  |
| Earnings per share  |               |                    |               |                 |                    |             |  |
| Basic earnings per share  | 10.88         | 7.13               |               | 26.17           | 18.53              |             |  |
|   |               |                    |               |                 |                    |             |  |
| Figure in less distance de districtes   |               |                    |               |                 |                    |             |  |

#### Statement of Profit or Loss and Other Comprehensive Income

| _   | Group                     |                           |             |                              |                              |            |  |
|---|---------------------------|---------------------------|-------------|------------------------------|------------------------------|------------|--|
| _   |                           | ter ended 31st March      | _           | For the Year ended 31st Mar  |                              |            |  |
|   | 2018                      |                           | Change      | 2018                         | 2017                         | Change     |  |
|   | Rs.                       | Rs.                       | %           | Rs.                          | Rs.                          | %          |  |
| Revenue   | 3,385,281,861             | 2,359,298,634             | 43%         | 11,935,365,696               | 8,703,057,323                | 37%        |  |
| Interest income   | -<br>2,929,350,736        | -<br>2,081,038,732        | 41%         | 10,343,697,994               | 7,685,823,575                | 35%        |  |
| Interest expense  | 1,872,786,826             | 1,301,377,156             | 44%         | 6,705,126,609                | 4,707,708,328                | 42%        |  |
| Net interest income   | 1,056,563,910             | 779,661,576               | 36%         | 3,638,571,385                | 2,978,115,247                | 22%        |  |
| Net fee and commission income                                     | 144,585,950               | 61,588,767                | 135%        | 464,590,944                  | 232,630,536                  | 100%       |  |
| Other operating income  | 311,345,175               | 216,671,135               | 44%         | 1,127,076,758                | 784,603,212                  | 44%        |  |
| Total operating income  | 1,512,495,035             | 1,057,921,478             | 44 //       | 5,230,239,087                | 3,995,348,995                | 31%        |  |
| Less : Impairment charges and other credit losses on financial    | 1,512,455,055             | 1,037,321,470             | 4370        | 3,230,233,007                | 3,333,340,333                | 31/0       |  |
| assets  | 83,657,195                | 53,769,830                | 56%         | 247,908,249                  | 232,206,084                  | 7%         |  |
| Net operating income  | 1,428,837,840             | 1,004,151,648             | 42%         | 4,982,330,838                | 3,763,142,911                | 32%        |  |
|   |                           |                           |             |                              |                              |            |  |
| Less : Operating expenses   | 227 252 722               | 101051077                 | 220/        | 1 000 505 070                | 001 057 667                  | 200/       |  |
| Personnel expenses  | 227,252,730               | 184,951,977               | 23%         | 1,083,585,072                | 901,957,667                  | 20%        |  |
| Premises, equipment and establishment expenses                    | 331,789,094               | 291,781,511               | 14%         | 1,358,788,322                | 1,112,627,095                | 22%        |  |
| Other expenses  | 133,508,653               | 40,455,158                | 230%        | 448,771,084                  | 316,153,568                  | 42%        |  |
| Total operating expenses  | 692,550,477               | 517,188,646               | 34%         | 2,891,144,478                | 2,330,738,330                | 24%        |  |
| Occurations another before value added top ()(AT) action building |                           |                           |             |                              |                              |            |  |
| Operating profit before value added tax (VAT), nation building    | 736,287,363               | 486,963,002               | 51%         | 2,091,186,360                | 1,432,404,581                | 46%        |  |
| tax (NBT) on financial services and crop insurance levy (CIL)     | co 740 000                | 27.025.020                | 1050/       | 202 207 704                  | 170 605 606                  | 700/       |  |
| Less : Value added tax and other taxes                            | 62,743,396                | 27,925,629                | 125%        | 293,397,704                  | 172,625,626                  | 70%        |  |
| Profit before tax   | 673,543,967               | 459,037,373               | 47%         | 1,797,788,656                | 1,259,778,955                | 43%        |  |
| Less : Income tax expense Profit for the period                   | 49,494,774<br>624,049,193 | 63,494,342<br>395,543,031 | -22%<br>58% | 310,063,787<br>1,487,724,869 | 234,694,679<br>1,025,084,276 | 32%<br>45% |  |
|   | 024,049,193               | 333,343,031               | 30%         | 1,407,724,009                | 1,023,084,270                | 43/0       |  |
| Profit attributable to :  |                           |                           |             |                              |                              |            |  |
| Equity holders of the Company                                     | 622,538,925               | 394,400,862               | 58%         | 1,482,836,046                | 1,022,774,436                | 45%        |  |
| Non-controlling interest  | 1,510,268                 | 1,142,169                 | 32%         | 4,888,823                    | 2,309,840                    | 112%       |  |
| Profit for the period   | 624,049,193               | 395,543,031               | 58%         | 1,487,724,869                | 1,025,084,276                | 45%        |  |
| Other comprehensive income (net of tax)                           |                           |                           |             |                              |                              |            |  |
| Items that will not be reclassified to profit or loss             |                           |                           |             |                              |                              |            |  |
| Net actuarial gain/(loss) on defined benefit plan                 | 8,432,747                 | (12,478,224)              | -168%       | (5,024,026)                  | (25,934,999)                 | -81%       |  |
|   |                           |                           | -100%       |                              | ,                            | -01%       |  |
| Net change in revaluation surplus                                 | 59,638,000                | 328,071,000               |             | 59,638,000                   | 328,071,000                  |            |  |
| Deferred tax on revaulation surplus                               | (168,386,957)             |                           |             | (168,386,957)                |                              |            |  |
|   | (100,316,210)             | 315,592,776               | -132%       | (113,772,983)                | 302,136,001                  | -138%      |  |
|   |                           |                           |             |                              |                              |            |  |
| Items that are or may be reclassified to profit or loss           |                           |                           |             |                              |                              |            |  |
| Net gain/(loss) on available-for-sale financial assets            | 138,540,192               | 74,971,675                | 85%         | 138,228,982                  | 72,274,405                   | 91%        |  |
|   | 138,540,192               | 74,971,675                | 85%         | 138,228,982                  | 72,274,405                   | 91%        |  |
| Other comprehensive income (net of tax)                           | 38,223,982                | 390,564,451               | -90%        | 24,455,999                   | 374,410,406                  | -93%       |  |
| Total comprehensive income for the period                         | 662,273,175               | 786,107,482               | -16%        | 1,512,180,868                | 1,399,494,682                | 8%         |  |
| Total comprehensive income attributable to :                      | _                         | -                         |             |                              |                              |            |  |
| Equity holders of the Company                                     | 660,787,858               | 784,791,013               | -16%        | 1,507,297,368                | 1,397,025,041                | 8%         |  |
| Non-controlling interest  | 1,485,317                 | 1,316,469                 | 13%         | 4,883,500                    | 2,469,641                    | 98%        |  |
| Total comprehensive income for the period                         | 662,273,175               | 786,107,482               | -16%        | 1,512,180,868                | 1,399,494,682                | 98%<br>8%  |  |
|   |                           |                           |             | ,                            |                              | 270        |  |
| Earnings per share  |                           |                           |             |                              |                              |            |  |
| Basic earnings per share  | 11.46                     | 7.26                      |             | 27.31                        | 18.83                        |            |  |

## **Statement of Financial Position**

|  | Comp           | any            | Gro            | up             |
|--|----------------|----------------|----------------|----------------|
|  |                | Audited        |                | Audited        |
| As at  | 31-03-2018     | 31-03-2017     | 31-03-2018     | 31-03-2017     |
|  | Rs.            | Rs.            | Rs.            | Rs.            |
| Assets   |                |                |                |                |
| Cash and cash equivalents                          | 2,974,824,982  | 454,060,886    | 3,039,663,028  | 507,020,353    |
| Financial instruments held-for-trading             | 290,791,892    | 163,041,242    | 324,703,892    | 163,041,242    |
| Loans and receivables to banks                     | 1,425,000,000  | 655,672,752    | 1,475,355,535  | 655,672,752    |
| Deposits with licensed commercial banks            | 2,393,087,719  | 1,893,614,973  | 2,393,093,917  | 1,893,614,973  |
| Loans and receivables to customers                 | 59,778,546,682 | 43,189,010,000 | 60,962,225,567 | 43,605,197,173 |
| Investment securities                              | 3,665,829,631  | 3,563,432,005  | 3,671,107,016  | 3,637,044,991  |
| Investment in subsidiaries                         | 509,917,733    | 509,917,734    | -              | -              |
| Investment property                                | 20,197,977     | 20,197,977     | 20,197,977     | 20,197,977     |
| Property, plant & equipment                        | 2,029,221,923  | 1,839,091,339  | 2,042,775,516  | 1,841,767,912  |
| Intangible assets                                  | 86,149,495     | 65,684,057     | 101,691,966    | 84,567,862     |
| Goodwill on consolidation                          | -              | -              | 244,179,431    | 244,179,431    |
| Other assets                                       | 2,669,001,600  | 1,580,562,177  | 2,699,661,501  | 1,581,148,187  |
| Total assets                                       | 75,842,569,634 | 53,934,285,142 | 76,974,655,346 | 54,233,452,853 |
|  |                |                |                |                |
| Liabilities  |                |                |                |                |
| Deposits from customers                            | 44,709,832,033 | 32,601,835,772 | 44,705,408,631 | 32,590,453,434 |
| Debt securities issued                             | 4,081,032,885  | 2,075,631,256  | 4,081,032,885  | 2,075,631,256  |
| Other interest-bearing borrowings                  | 15,114,485,597 | 10,957,016,763 | 15,831,489,545 | 11,117,537,538 |
| Current tax liabilities                            | 506,791,135    | 178,702,459    | 509,117,526    | 179,107,537    |
| Deferred tax liabilities                           | 797,108,112    | 628,721,153    | 823,489,261    | 638,986,722    |
| Retirement benefit obligation                      | 60,726,732     | 15,793,782     | 61,017,444     | 15,860,949     |
| Other liabilities                                  | 3,079,736,140  | 1,235,419,457  | 3,326,266,332  | 1,300,953,577  |
| Total liabilities                                  | 68,349,712,634 | 47,693,120,642 | 69,337,821,624 | 47,918,531,013 |
|  |                |                |                |                |
| Equity   |                |                |                |                |
| Stated capital                                     | 1,185,061,645  | 1,185,061,645  | 1,185,061,645  | 1,185,061,645  |
| Reserves   | 2,711,794,908  | 2,402,087,846  | 2,722,991,141  | 2,406,392,166  |
| Retained earnings                                  | 3,596,000,447  | 2,654,015,009  | 3,691,316,243  | 2,690,686,075  |
| Total equity attributable to equity holders of the |                |                |                |                |
| Company  | 7,492,857,000  | 6,241,164,500  | 7,599,369,029  | 6,282,139,886  |
| Non-controlling interest                           | -              | -              | 37,464,693     | 32,781,954     |
| Total equity                                       | 7,492,857,000  | 6,241,164,500  | 7,636,833,722  | 6,314,921,840  |
| Total liabilities and equity                       | 75,842,569,634 | 53,934,285,142 | 76,974,655,346 | 54,233,452,853 |
|  |                | 1              |                |                |
| Net assets value per share                         | 137.98         | 114.93         | 139.94         | 115.68         |

The above figures are subject to audit unless specified.

The financial statements are in compliance with the requirements of the Companies Act No. 7 of 2007 and Finance Business Act No. 42 of 2011.

## Sgd. Damith Tennakoon Deputy CEO/Director/CFO

The Board of Directors is responsible for the preparation and the presentation of these Financial Statements. Approved and signed for and on behalf of the Board

**Sgd. D.H.J. Gunawardena** Chairman Sgd. C.M. Nanayakkara Managing Director/CEO

30th May 2018 Colombo

## Statement of Changes in Equity

Company

| company  |                   |                        | Reserves                      |                           |                      |               |
|--|-------------------|------------------------|-------------------------------|---------------------------|----------------------|---------------|
|  | Stated<br>Capital | Revaluation<br>Reserve | Available-for-Sale<br>Reserve | Statutory Reserve<br>Fund | Retained<br>Earnings | Total Equity  |
|  | Rs.               | Rs.                    | Rs.                           | Rs.                       | Rs.                  | Rs.           |
| Balance as at 1st April 2016                           | 1,185,061,645     | 213,672,991            | 749,095,814                   | 839,331,772               | 2,064,806,272        | 5,051,968,494 |
| Total comprehensive income for the period              |                   |                        |                               |                           |                      |               |
| Profit for the period                                  |                   |                        |                               |                           | 1,006,514,950        | 1,006,514,950 |
| Other comprehensive income for the period (net of tax) |                   |                        |                               |                           |                      |               |
| Remeasurement of defined benefit liability/(asset)     |                   |                        |                               |                           | (25,934,999)         | (25,934,999)  |
| Net change in available-for-sale financial assets      |                   |                        | 70,613,279                    |                           |                      | 70,613,279    |
| Net change in revaluation surplus                      |                   | 328,071,000            |                               |                           |                      | 328,071,000   |
| Transactions with equity holders of the Company        |                   |                        |                               |                           |                      |               |
| Dividends to equity holders                            |                   |                        |                               |                           | (190,068,224)        | (190,068,224) |
| Net transfers during the period                        |                   |                        |                               | 201,302,990               | (201,302,990)        | -             |
| Balance as at 31st March 2017                          | 1,185,061,645     | 541,743,991            | 819,709,093                   | 1,040,634,762             | 2,654,015,009        | 6,241,164,500 |
| Balance as at 1st April 2017                           | 1,185,061,645     | 541,743,991            | 819,709,093                   | 1,040,634,762             | 2,654,015,009        | 6,241,164,500 |
| Total comprehensive income for the period              |                   |                        |                               |                           |                      |               |
| Profit for the period                                  |                   |                        |                               |                           | 1,421,277,943        | 1,421,277,943 |
| Other comprehensive income for the period (net of tax) |                   |                        |                               |                           |                      |               |
| Remeasurement of defined benefit liability/(asset)     |                   |                        |                               |                           | (4,968,691)          | (4,968,691)   |
| Net change in available-for-sale financial assets      |                   |                        | 134,200,430                   |                           |                      | 134,200,430   |
| Deferred tax on revaulation surplus                    |                   | (168,386,957)          |                               |                           |                      | (168,386,957) |
| Net change in revaluation surplus                      |                   | 59,638,000             |                               |                           |                      | 59,638,000    |
| Transactions with equity holders of the Company        |                   |                        |                               |                           |                      |               |
| Dividends to equity holders                            |                   |                        |                               |                           | (190,068,225)        | (190,068,225) |
| Net transfers during the period                        |                   |                        |                               | 284,255,589               | (284,255,589)        | -             |
| Balance as at 31st March 2018                          | 1,185,061,645     | 432,995,034            | 953,909,523                   | 1,324,890,351             | 3,596,000,447        | 7,492,857,000 |

#### Statement of Changes in Equity

Group

| •  | Stated —      |               | Reserves           | es De             |                      |                      | Non-Controlling | Total         |
|--|---------------|---------------|--------------------|-------------------|----------------------|----------------------|-----------------|---------------|
|  | Capital       | Revaluation   | Available-for-sale | Statutory Reserve | Retained<br>Earnings | Shareholders' Equity | Interest        | Equity        |
|  | •             | Reserve       |                    |                   |                      | _                    |                 |               |
|  | Rs.           | Rs.           | Rs.                | Rs.               | Rs.                  | Rs.                  | Rs.             | Rs.           |
| Balance as at 1st April 2016                           | 1,185,061,645 | 213,672,991   | 749,625,851        | 840,593,741       | 2,086,228,841        | 5,075,183,069        | 30,487,979      | 5,105,671,048 |
| Total comprehensive income for the period              |               |               |                    |                   |                      |                      |                 |               |
| Profit for the period                                  |               |               |                    |                   | 1,022,774,436        | 1,022,774,436        | 2,309,840       | 1,025,084,276 |
| Other comprehensive income for the period (net of tax) |               |               |                    |                   |                      |                      |                 |               |
| Remeasurement of defined benefit liability/(asset)     |               |               |                    |                   | (25,934,999)         | (25,934,999)         |                 | (25,934,999)  |
| Net change in available-for-sale financial assets      |               |               | 72,114,604         |                   |                      | 72,114,604           | 159,801         | 72,274,405    |
| Net change in revaluation surplus                      |               | 328,071,000   |                    |                   |                      | 328,071,000          |                 | 328,071,000   |
| Transactions with equity holders of the Company        |               |               |                    |                   |                      |                      |                 |               |
| Dividends to equity holders                            |               |               |                    |                   | (190,068,224)        | (190,068,224)        | (175,666)       | (190,243,890) |
| Net transfers during the period                        |               |               |                    | 202,313,979       | (202,313,979)        |                      |                 | -             |
| Balance as at 31st December 2016                       | 1,185,061,645 | 541,743,991   | 821,740,455        | 1,042,907,720     | 2,690,686,075        | 6,282,139,886        | 32,781,954      | 6,314,921,840 |
| Balance as at 1st April 2017                           | 1,185,061,645 | 541,743,991   | 821,740,455        | 1,042,907,720     | 2,690,686,075        | 6,282,139,886        | 32,781,954      | 6,314,921,840 |
| Total comprehensive income for the period              |               |               |                    |                   |                      |                      |                 |               |
| Profit for the period                                  |               |               |                    |                   | 1,482,836,046        | 1,482,836,046        | 4,888,823       | 1,487,724,869 |
| Other comprehensive income for the period              |               |               |                    |                   |                      |                      |                 |               |
| Remeasurement of defined benefit liability/(asset)     |               |               |                    |                   | (5,024,026)          | (5,024,026)          |                 | (5,024,026)   |
| Net change in available-for-sale financial assets      |               |               | 138,234,305        |                   |                      | 138,234,305          | (5,323)         | 138,228,982   |
| Deferred tax on revaulation surplus                    |               | (168,386,957) |                    |                   |                      | (168,386,957)        |                 | (168,386,957) |
| Net change in revaluation surplus                      |               | 59,638,000    |                    |                   |                      | 59,638,000           |                 | 59,638,000    |
| Transactions with equity holders of the Company        |               |               |                    |                   |                      |                      |                 |               |
| Dividends to equity holders                            |               |               |                    |                   | (190,068,225)        | (190,068,225)        | (200,761)       | (190,268,986) |
| Net transfers during the period                        |               |               |                    | 287,113,627       | (287,113,627)        |                      |                 |               |
| Balance as at 31st March 2018                          | 1,185,061,645 | 432,995,034   | 959,974,760        | 1,330,021,347     | 3,691,316,243        | 7,599,369,029        | 37,464,693      | 7,636,833,722 |

## Statement of Cash Flow

|  | Comp              | bany                     | Group                        |                                |  |  |
|--|-------------------|--------------------------|------------------------------|--------------------------------|--|--|
| For the year ended   | 31-03-2018<br>Rs. | <b>31-03-2017</b><br>Rs. | 31-03-2018<br>Rs.            | <b>31-03-2017</b><br>Rs.       |  |  |
|  | 1.3.              | 13.                      | 1.3.                         | 13.                            |  |  |
| Cash flow from operating activities  |                   |                          |                              |                                |  |  |
| Interest receipts  | 10,071,309,775    | 7,539,230,995            | 10,331,713,506               | 7,645,620,304                  |  |  |
| Commission receipts  | 354,773,127       | 234,890,612              | 386,076,119                  | 247,842,623                    |  |  |
| Other income receipts  | 1,126,899,271     | 765,885,519              | 1,128,334,914                | 767,258,143                    |  |  |
| Interest payments  | (5,708,842,548)   | (4,727,522,361)          | (5,784,897,039)              | (4,740,024,405)                |  |  |
| Fee and business promotion expenses  | (99,363,786)      | (67,036,477)             | (99,363,786)                 | (80,472,783)                   |  |  |
| Employee related payments  | (1,007,189,718)   | (842,786,728)            | (1,046,446,962)              | (865,068,221)                  |  |  |
| Supplier payments  | (1,099,449,615)   | (1,051,732,325)          | (1,123,485,951)              | (1,079,705,143)                |  |  |
| Financial expenses   | (21,182,944)      | (27,767,926)             | (24,333,617)                 | (27,497,261)                   |  |  |
| Operating profit before changes in operating assets  | 3,616,953,562     | 1,823,161,309            | 3,767,597,184                | 1,867,953,257                  |  |  |
| (Increase)/Decrease in operating assets  |                   |                          |                              |                                |  |  |
| Investments in licensed commercial banks and other   |                   |                          |                              |                                |  |  |
| financial institutions   | (455,156,388)     | 2,020,760,939            | (455,156,388)                | 2,062,075,425                  |  |  |
| Investments in Government securities   | (709,631,013)     | (177,737,385)            | (721,380,709)                | (177,737,385)                  |  |  |
| Net funds advanced to customers  | (16,001,859,923)  | (4,828,411,219)          | (16,900,485,486)             | (5,125,891,137)                |  |  |
| Changes in other short-term assets   | (1,045,177,520)   | (241,335,448)            | (1,134,794,730)              | (248,573,256)                  |  |  |
| Inventories  | 7,952,327         | (103,843,496)            | 7,952,327                    | (103,843,496)                  |  |  |
| Inventories  | (14,586,918,955)  | (1,507,405,300)          | (15,436,267,802)             | (1,726,016,592)                |  |  |
| Increase/(Decrease) in operating liabilities   | (14,300,910,933)  | (1,307,403,300)          | (13,430,207,002)             | (1,720,010,392)                |  |  |
| Borrowings   | 3,683,083,330     | (344,668,639)            | 4,526,346,888                | (45 520 218)                   |  |  |
| Deposits from customers  | 11,628,396,085    | 1,742,182,452            | 4,520,540,888                | (45,529,318)                   |  |  |
| Deposits from customers  | 15,311,479,415    | 1,397,513,813            | 16,153,884,592               | 1,742,182,451<br>1,696,653,133 |  |  |
|  | 13,311,479,413    | 1,397,313,013            | 10,133,004,392               | 1,090,033,133                  |  |  |
| Net Cash Generated / (used in) from operating activities   | 724,560,460       | (109,891,487)            | 717,616,790                  | (29,363,459)                   |  |  |
|  |                   |                          |                              |                                |  |  |
| Contribution to Plan Assets  | -                 | (90,272,803)             | -                            | (90,272,803)                   |  |  |
| Taxation   | (39,708,942)      | (85,438,521)             | (42,646,991)                 | (97,420,755)                   |  |  |
|  | 684,851,518       | (285,602,811)            | 674,969,799                  | (217,057,017)                  |  |  |
| Cash flow from investing activities  |                   |                          |                              |                                |  |  |
| Dividend receipts  | 20,410,653        | 16,428,043               | 21,128,753                   | 16,882,339                     |  |  |
| Investment in Government securities/quoted shares- Trading   | (176,343,191)     | (44,236,306)             | (176,343,191)                | (44,236,306)                   |  |  |
| Investment in guoted shares - AFS  | (1, 0)0 (0)10 1)  | (43,006,072)             | (1,0,0,0,10,101)             | (43,006,072)                   |  |  |
| Purchase of property, plant & equipment  | (390,797,000)     | (117,236,065)            | (403,689,751)                | (135,561,028)                  |  |  |
| Proceed from sale of property, plant & equipment   | 6,000,000         | 11,025,000               | 6,000,000                    | 11,025,000                     |  |  |
| Net cash (used in)/ from investing activities  | (540,729,538)     | (177,025,400)            | (552,904,189)                | (194,896,067)                  |  |  |
|  |                   | . , , , ,                |                              |                                |  |  |
| Cash flow from financing activities  |                   |                          |                              |                                |  |  |
| Dividend paid  | (190,068,225)     | (190,068,225)            | (190,268,986)                | (191,894,276)                  |  |  |
| Net change debentures  | 2,005,401,629     | 1,031,496,251            | 2,005,401,629                | 1,031,496,251                  |  |  |
| Net cash inflows/ (out flows) from financing activities  | 1,815,333,404     | 841,428,026              | 1,815,132,643                | 839,601,975                    |  |  |
| Net increase/(decrease) in cash and cash equivalents   | 1,959,455,384     | 378,799,815              | 1 027 100 252                | 427,648,891                    |  |  |
|  | 245,626,908       | (133,172,907)            | 1,937,198,253<br>296,179,527 | (131,469,364)                  |  |  |
| Cash and cash equivalents at the beginning of the period<br>Cash and cash equivalents at the end of the period | 2,205,082,292     | 245,626,908              | 2,233,377,780                | 296,179,527                    |  |  |
|  | 2,203,082,232     | 243,020,908              | 2,233,377,780                | 290,179,327                    |  |  |
|  |                   |                          |                              |                                |  |  |
| Cash and cash equivalents at the beginning of the period   |                   |                          |                              |                                |  |  |
| Cash at bank and in hand   | 454,060,886       | 722,351,389              | 507,020,353                  | 729,789,337                    |  |  |
| Bank overdraft   | (208,433,978)     | (855,524,296)            | (210,840,826)                | (861,258,701)                  |  |  |
|  | 245,626,908       | (133,172,907)            | 296,179,527                  | (131,469,364)                  |  |  |
|  |                   |                          |                              |                                |  |  |
| Cash and cash equivalents at the end of the period   |                   |                          |                              |                                |  |  |
| Cash at bank and in hand   | 2,974,824,982     | 454,060,886              | 3,039,663,028                | 507,020,353                    |  |  |
| Bank overdraft   | (769,742,690)     | (208,433,978)            | (806,285,248)                | (210,840,826)                  |  |  |
|  | 2,205,082,292     | 245,626,908              | 2,233,377,780                | 296,179,527                    |  |  |

# Segmental Analysis

# Company

|                        | Lease & Stock  | out on Hire    | Loans and      | l Advances     | Oth            | Others        |                | tal            |
|------------------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|----------------|
|                        | 31-03-2018     | 31-03-2017     | 31-03-2018     | 31-03-2017     | 31-03-2018     | 31-03-2017    | 31-03-2018     | 31-03-2017     |
|                        | Rs.            | Rs.            | Rs.            | Rs.            | Rs.            | Rs.           | Rs.            | Rs.            |
| Interest               | 6,983,232,739  | 5,744,819,479  | 2,598,829,681  | 1,399,160,562  | 558,696,280    | 443,200,179   | 10,140,758,700 | 7,587,180,220  |
| Non interest income    |                |                |                |                |                |               | 1,533,512,754  | 1,004,038,251  |
|                        |                |                |                |                |                |               |                |                |
| Segment revenue        | 6,983,232,739  | 5,744,819,479  | 2,598,829,681  | 1,399,160,562  | 558,696,280    | 443,200,179   | 11,674,271,454 | 8,591,218,471  |
| Total revenue          | 6,983,232,739  | 5,744,819,479  | 2,598,829,681  | 1,399,160,562  | 558,696,280    | 443,200,179   | 11,674,271,454 | 8,591,218,471  |
|                        |                |                |                |                |                |               |                |                |
| Unallocated expenses   |                |                |                |                |                |               | 9,967,364,351  | 7,363,717,345  |
| Profit from operations |                |                |                |                |                |               | 1,706,907,102  | 1,227,501,126  |
| Income tax expense     |                |                |                |                |                |               | 285,629,160    | 220,986,176    |
| Profit for the period  |                |                |                |                |                |               | 1,421,277,942  | 1,006,514,950  |
|                        |                |                |                |                |                |               |                |                |
|                        |                |                |                |                |                |               |                |                |
| Segment assets         | 41,441,014,395 | 32,293,567,779 | 18,337,532,287 | 10,895,442,221 | 10,749,534,224 | 6,785,678,705 | 70,528,080,907 | 49,974,688,705 |
| Unallocated assets     |                |                |                |                |                |               | 5,314,488,727  | 3,959,596,437  |
| Total assets           |                |                |                |                |                |               | 75,842,569,634 | 53,934,285,142 |

# Segmental Analysis

## Group

|                        | Lease & Stock out on Hire |                | Loans and      | and Advances Otl |                | iers          | To             | tal            |
|------------------------|---------------------------|----------------|----------------|------------------|----------------|---------------|----------------|----------------|
|                        | 31-03-2018                | 31-03-2017     | 31-03-2018     | 31-03-2017       | 31-03-2018     | 31-03-2017    | 31-03-2018     | 31-03-2017     |
|                        |                           |                |                |                  |                |               |                |                |
| <b>.</b>               | Rs.                       | Rs.            | Rs.            | Rs.              | Rs.            | Rs.           | Rs.            | Rs.            |
| Interest               | 7,215,541,298             | 5,831,664,857  | 2,560,910,886  | 1,406,322,644    | 567,245,810    | 447,836,074   | 10,343,697,994 | 7,685,823,575  |
| Non interest income    |                           |                |                |                  |                |               | 1,591,667,702  | 1,017,233,748  |
|                        |                           |                |                |                  |                |               |                |                |
| Segment revenue        | 7,215,541,298             | 2,847,711,150  | 2,560,910,886  | 615,786,676      | 567,245,810    | 447,836,074   | 11,935,365,696 | 8,703,057,323  |
| Total revenue          | 7,215,541,298             | 2,847,711,150  | 2,560,910,886  | 615,786,676      | 567,245,810    | 447,836,074   | 11,935,365,696 | 8,703,057,323  |
|                        |                           |                |                |                  |                |               |                |                |
| Unallocated expenses   |                           |                |                |                  |                |               | 10,137,577,040 | 7,443,278,368  |
| Profit from operations |                           |                |                |                  |                |               | 1,797,788,656  | 1,259,778,955  |
| Income tax expense     |                           |                |                |                  |                |               | 310,063,787    | 234,694,679    |
| Profit for the period  |                           |                |                |                  |                |               | 1,487,724,869  | 1,025,084,276  |
|                        |                           |                |                |                  |                |               |                |                |
|                        |                           |                |                |                  |                |               |                |                |
| Segment assets         | 42,612,704,764            | 32,739,517,335 | 18,349,520,805 | 10,865,679,838   | 10,903,923,388 | 5,122,111,809 | 71,866,148,956 | 48,727,308,982 |
| Unallocated assets     |                           |                |                |                  |                |               | 5,108,506,390  | 5,506,143,871  |
| Total assets           |                           |                |                |                  |                |               | 76,974,655,346 | 54,233,452,853 |

#### Shareholders' Information

## Twenty Largest Shareholders as at 31st March 2018

#### **Ordinary Voting Shares**

| No | NAME  | SHAREHOLDING | (%)    |
|----|---|--------------|--------|
| 1  | CEYLINCO LIFE INSURANCE LIMITED ACCOUNT NO.1                                  | 15,529,116   | 33.54  |
| 2  | JANASHAKTHI INSURANCE PLC-EQUITY FUND   | 2,371,348    | 5.12   |
| 3  | JANASHAKTHI INSURANCE PLC (POLICY HOLDERS)                                    | 2,314,961    | 5.00   |
| 4  | CEYLINCO GENERAL INSURANCE LIMITED  | 1,853,287    | 4.00   |
| 5  | PEOPLE'S LEASING & FINANCE PLC / MR.W.P.C.M.NANAYAKKARA                       | 1,812,883    | 3.92   |
| 6  | CITIZENS DEVELOPMENT BUSINESS FINANCE PLC A/C 02 (CDB EMPLOYEE GRATUITY FUND) | 1,708,816    | 3.69   |
| 7  | PEOPLE'S LEASING & FINANCE PLC/ASIA MANAGEMENT CONSULTANCY (PRIVATE) LIMITED  | 1,605,059    | 3.47   |
| 8  | CEYLINCO LIFE INSURANCE LIMITED ACCOUNT NO.3                                  | 1,100,000    | 2.38   |
| 9  | PEOPLE'S LEASING & FINANCE PLC/MR.S.V.MUNASINGHE                              | 1,000,100    | 2.16   |
| 10 | SEYLAN BANK PLC/TENNAKOON MUDIYANSELAGE DAMITH PRASANNA TENNAKOON             | 935,258      | 2.02   |
| 11 | PEOPLES'S LEASING & FINANCE PLC/ MR. R.H. & MRS. V.F. ABEYGOONEWARDENA        | 917,837      | 1.98   |
| 12 | FIRST CAPITAL LIMITED   | 570,247      | 1.23   |
| 13 | MR.WARNAKULA WEERASOORIYA KINGSLY MALCOM WEERASOORIYA                         | 487,803      | 1.05   |
| 14 | MR. HEENKENDA MUDIYANSELAGE LUCKSRI MADURANGA BANDARA HEENKENDA               | 472,260      | 1.02   |
| 15 | MR.ELANGOVAN KARTHIK  | 429,500      | 0.93   |
| 16 | PEOPLE'S LEASING & FINANCE PLC/MRS.N.D.KODAGODA                               | 392,496      | 0.85   |
| 17 | MR.HASITHA KAUSHALYA DASSANAYAKE  | 285,653      | 0.62   |
| 18 | MR.ISANKA MADHAWA KOTIGALA  | 256,224      | 0.55   |
| 19 | PEOPLE'S LEASING & FINANCE PLC/MR.M.N.M.IMDAAD                                | 247,782      | 0.54   |
| 20 | MR. KURUPPU ARACHCHIGE DON RANJITH GUNASINGHE                                 | 227,167      | 0.49   |
|    | Sub total of Top 20 Share Holders   | 34,517,797   | 74.55  |
|    | Others  | 11,781,426   | 25.45  |
|    | Total   | 46,299,223   | 100.00 |

The percentage of shares held by the public as at 31st March 2018 is 46.01% (with 2,030 public share holders)

## **Ordinary Non Voting Shares**

| No | NAME   | SHAREHOLDING | (%)    |
|----|--|--------------|--------|
| 1  | DEUTSCHE BANK AG AS TRUSTEE FOR JB VANTAGE VALUE EQUITY FUND | 1,336,592    | 16.69  |
| 2  | J.B. COCOSHELL (PVT) LTD                                     | 1,163,318    | 14.53  |
| 3  | MR.AMARAKOON MUDIYANSELAGE WEERASINGHE                       | 614,454      | 7.67   |
| 4  | PEOPLE'S LEASING & FINANCE PLC/MR.H.M. ABDULHUSSEIN          | 310,944      | 3.88   |
| 5  | ASKOLD (PRIVATE) LIMITED                                     | 240,000      | 3.00   |
| 6  | MR.HUSEIN NURUDDIN ESUFALLY                                  | 208,999      | 2.61   |
| 6  | MR.MALIK JOSEPH FERNANDO                                     | 208,999      | 2.61   |
| 8  | MR.YUSUF HUSSEINALLY ABDULHUSSEIN                            | 205,032      | 2.56   |
| 9  | ESSAJEE CARIMJEE INSURANCE BROKERS (PVT) LTD                 | 161,683      | 2.02   |
| 10 | MR.ABBASALLY NURUDDIN ESUFALLY                               | 160,000      | 2.00   |
| 10 | MR.MURTAZAALI ABIDHUSSEN HASSANALY ESUFALLY                  | 160,000      | 2.00   |
| 12 | MR.GULZAR HUSSEIN IBRAHIM JAFFERJEE(DECEASED)                | 156,749      | 1.96   |
| 13 | MISS.RUKAIYA HUSSEINALLY ABDULHUSSEIN                        | 156,182      | 1.95   |
| 14 | SEYLAN BANK PLC/S.R. FERNANDO                                | 131,051      | 1.64   |
| 15 | JAFFERJEES INVESTMENTS (PVT) LTD.                            | 104,499      | 1.31   |
| 15 | GOLD INVESTMENT LIMITED.                                     | 104,499      | 1.31   |
| 15 | MR. MUKESH ABHAYKUMAR VALABHJI                               | 104,499      | 1.31   |
| 18 | COMMERCIAL BANK OF CEYLON PLC A/C NO. 04                     | 101,965      | 1.27   |
| 19 | LAKDHANAVI LIMITED   | 100,000      | 1.25   |
| 20 | SEYLAN BANK PLC/MR.DULEEP NISSANKA DALUWATTE                 | 83,493       | 1.04   |
|    | Sub total of Top 20 Share Holders                            | 5,812,958    | 72.61  |
|    | Others   | 2,193,026    | 27.39  |
|    | Total  | 8,005,984    | 100.00 |

The percentage of shares held by the public as at 31st March 2018 is 85.26% (with 1,788 public share holders)

#### Directors' and Chief Executive Officer's Shareholding as at 31st March 2018

#### **Ordinary Voting Shares**

| Name  | Share Holding |
|---|---------------|
| Mr. D.H.J. Gunawardana  | -             |
| Mr. W.P.C.M. Nanayakkara  | 1,000         |
| PEOPLE'S LEASING & FINANCE PLC/MR.W.P.C.M.NANAYAKKARA             | 1,812,883     |
| Mr. S.R. Abeynayake   |               |
| Mr. R. Mohamed  | -             |
| Mr. R.H. Abeygoonewardena / Mrs. V.F. Abeygoonewardena            | 4,403         |
| PEOPLES LEASING & FINANCE PLC/MR.R.H. & MRS.V.F.ABEYGOONEWARDENA  | 917,837       |
| Dr. A. Dharmasiri   | -             |
| Mr. D.A. De Silva   | -             |
| Mr. T.M.D.P. Tennakoon  | -             |
| ASSETLINE LEASING COMPANY LTD/MR.T.M.D.P.TENNAKOON                | 132,515       |
| SEYLAN BANK PLC/Tennakoon Mudiyanselage Damith Prasanna Tennakoon | 935,258       |
| Mr. P.A.J. Jayawardena  | 500           |
| Mr. S.V. Munasinghe   | -             |
| PEOPLE'S LEASING & FINANCE PLC/MR.S.V.MUNASINGHE                  | 1,000,100     |
| Ms. U.R. Seneviratne  | -             |
| Mr. S.P.P. Amaratunge   | -             |
|   | 4,804,496     |

## **Ordinary Non Voting Shares**

#### Name Share Holding Mr. D.H.J. Gunawardana Mr. W.P.C.M. Nanayakkara 44 Mr. S.R. Abeynayake -Mr. R. Mohamed Mr. R.H. Abeygoonewardena / Mrs. V.F. Abeygoonewardena 2,132 Peoples Leasing & Finance PLC /Mr.R.H. Abeygoonewardena & Mrs.V.F.Abeygoonewardena 5,447 Dr. A. Dharmasiri Mr. D.A. De Silva -Mr. T.M.D.P. Tennakoon -Seylan Bank PLC/Tennakoon Mudiyanselage Damith Prasanna Tennakoon 7,262 Mr. P.A.J. Jayawardena 22 Mr. S.V. Munasinghe -Ms. U.R. Seneviratne -Mr. S.P.P. Amaratunge 14,907

|               | Ordinary Vo | oting Shares | Ordinary Non | Voting Shares |
|---------------|-------------|--------------|--------------|---------------|
|               | 31-03-2018  | 31-03-2017   | 31-03-2018   | 31-03-2017    |
| Highest Price | 85.00       | 72.00        | 76.00        | 67.50         |
| Lowest Price  | 60.10       | 56.10        | 49.90        | 48.00         |
| Last Traded   | 84.90       | 64.20        | 74.00        | 48.10         |

## **Explanatory Notes**

- 1 The Company has used the same accounting policies and method of computing described in the annual report of the Company for 2016/17 in the preparation of these interim financial statements.
- 2 All known expenses have been provided in these financial statements and management fees are not applicable to the Company.
- 3 Group financial statements comprises the consolidation of the Company and its subsidiaries CDB Micro Finance Limited and Unisons Capital Leasing Limited.
- 4 No of Shares as at 31st March 2018 is as follows.

| Ordinary Voting Shares     | 46,299,223 |
|----------------------------|------------|
| Ordinary Non Voting Shares | 8,005,984  |

- 5 During the period there were no material changes in the composition of assets, liabilities and contingent liabilities and there is no seasonality and cyclicality affecting the interim operation.
- 6 Ms. U.R. Seneviratne has resigned as an Independent Non Executive Director witheffect from 23 April 2018.
- 7 Twenty million (20,000,000) Subordinated, Listed, Rated (BBB), Unsecured, Redeemable debentures at a price of 100/= were issued on on 28 March 2018.
- 8 These financial statements are prepared in accordance with the Sri Lanka Accounting Standard LKAS 34 " Interim Financial Reporting".
- 9 The Board of Directors is considering an early adoption of SLFRS 9 "Financial Instruments" with effect from 1 April 2017
- 10 Impact assessment on SLFRS 9 "Financial Instruments" has been given in the subsequent notes to the Financial Statements.
- 11 Since 31st March 2018, there were no material events other than the above, that require adjustment to or disclosure in these financial statements.

## Impact Assessment on SLFRS 9 - "Financial Instruments"

The SLFRS 9 - "Financial Instruments" issued in 2014 with a date of initial application of 1 January 2018 with early adoption permitted. The requirements of SLFRS 9 - "Financial Instruments" represent a significant change from LKAS 39 - "Financial Instruments: Recognition and Measurement"

The nature and possible effects of the key changes to the Group's accounting policies resulting from transition to SLFRS 9 - "Financial Instruments" are summarized below.

| Impact Area                           | SLFRS 9 Requirements  | Group Stance  | Possible Impact on Group's net assets as at 1<br>April 2017  |
|---------------------------------------|---|---|--|
|                                       | SLFRS 9 contains a new classification and measurement approach for financial assets which reflect the business model in which assets are managed and  | Both equity investments and debt securities that classified as held-for-<br>trading as per LKAS 39 has been measured at FVTPL under SLFRS 9.  |  |
| Classification of<br>Financial Assets | their cash flow characteristics. SLFRS 9 contains three initial recognition categories for financial assets namely financial assets measured at amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL) which replaces the existing categories in LKAS  | Quoted equity instruments that were classified under available-for-<br>sale has been reclassified as financial assets at FVTPL based on the<br>business model objectives and their cash flow characteristics.   | Possible increase in retained earnings and<br>decrease in available for sale reserve by Rs.<br>822 Mn due to reclassification of available-for-<br>sale equity shares as financial assets at FVTPL                                 |
|                                       |   | Loans and receivables and Held-to-maturity investment securities has<br>continued to be measured at amortized cost under SLFRS 9  |  |
| Impairment of<br>Financial Assets     | SLFRS 9 replaces the "Incurred Loss" model in LKAS 39 with a forward-looking<br>"Expected Credit Loss" (ECL) model. This will require considerable judgment<br>over how changes in economic factors affect ECLs, which will be determined<br>on a probability-weighted basis.   | The Group recognizes loss allowances for ECL on loans and<br>receivables to customers, other financial assets measured at<br>amortised cost and debt investments at FVOCI. Group measures loss<br>allowance at an amount equal to life time ECL, except debt<br>investments that are determined to have low credit risk at the<br>reporting date. | Possible decrease in retained earnings by Rs.<br>203 Mn resulting from ECL on loans and<br>receivables to customers. Further Rs. 0.36 Mn<br>negative impact on retained earnings from<br>ECL on other assets measured at amortised |
|                                       |   | For credit impaired loans and receivables interest is recognized based on credit loss adjusted EIR.   | cost   |
| Hedge Accounting                      | The new hedge accounting requirements in SLFRS 9 are widely considered to<br>represent a significant improvement compared to the complex and rules-<br>based requirements in LKAS 39. SLFRS 9 is more principles-based, provides a<br>better link to risk management and treasury operations and should result in<br>more hedging strategies qualifying for hedge accounting. | No Impact since the Group is not exposed to any derivative financial instruments during the current reporting period  | No significant impact  |

#### Information on Listed Debentures

Market Price For the Quarter ended 31st March 2018

Subordinated Listed Rated Unsecured Redeemable Debentures December 2013- December 2018

| Debenture Type | Highest Price<br>Rs. | Lowest Price<br>Rs. | Last Traded<br>Rs. |
|----------------|----------------------|---------------------|--------------------|
| Туре А         | 101.55               | 96.60               | 101.55             |
| Туре В         |                      | NOT TRADED          |                    |
| Type C         |                      | NOT TRADED          |                    |

#### Interest Rates

|                | Interest Payment<br>Frequency | Coupon Rate | Annual Effective Rate |  |
|----------------|-------------------------------|-------------|-----------------------|--|
| Debenture Type |                               | %           | %                     |  |
| Type A         | Annually                      | 16.0        | 00 16.00              |  |
| Туре В         | Semi- annually                | 15.5        | 50 16.10              |  |
| Туре С         | Quarterly                     | 15.0        | 15.87                 |  |

Guaranteed Listed Rated Unsecured Redeemable Debentures June 2016-June 2021

| Debenture Type | Highest Price<br>Rs. | Lowest Price<br>Rs. | Last Traded<br>Rs. |
|----------------|----------------------|---------------------|--------------------|
| Туре А         |                      | NOT TRADED          |                    |
| Туре В         |                      | NOT TRADED          |                    |
| Interest Rates |                      |                     |                    |

|                | Interest Payment<br>Frequency | Coupon Rate             | Annual Effective Rate |
|----------------|-------------------------------|-------------------------|-----------------------|
| Debenture Type |                               | %                       | %                     |
| Type A         | Semi- annually                | 12.75                   | 13.16                 |
|                | 06                            | months net Treasury Bil |                       |
| Туре В         | Semi- annually                | rate plus 1.50%         |                       |

\* Type B will have a ceiling of 15% (AER 15.56%) and a floor of 10% (AER 10.25%)

| Debenture Type  | Highest Price                 | Lowest Price | Last Traded           |
|---|-------------------------------|--------------|-----------------------|
|   | Rs.                           | Rs.          | Rs.                   |
| Type A  |                               | NOT TRADED   |                       |
| Туре В  |                               | NOT TRADED   |                       |
| Interest Rates  |                               |              |                       |
|   | Interest Payment<br>Frequency | Coupon Rate  | Annual Effective Rate |
| Debenture Type  |                               | %            | %                     |
| Type A  | Semi- annually                | 13.75        | 14.22%                |
| Туре В  | Annually                      | 14.2         | 14.20%                |
| Interest Rates of Comparable Government                 | Securities                    |              |                       |
| 5 Year Treasury Bond<br>(Excluding 10% withholding Tax) | 10.32%                        |              |                       |

Subordinated Listed Rated Unsecured Redeemable Debentures December 2013- December 2018

| Debenture Type | Current Yield | Yield to Maturity |
|----------------|---------------|-------------------|
|                | %             | %                 |
| Туре А         | 15.96%        | 15.60%            |
| Туре В         | NO            | T TRADED          |
| Type C         | NO            | T TRADED          |

Yield to Maturity % Debenture Type Current Yield % NOT TRADED Type A Type B

NOT TRADED

#### Subordinated Listed Rated Unsecured Redeemable Debentures March 2018-March 2023

| Debenture Type            | Current Yield<br>% | Yield to Maturity<br>% |
|---------------------------|--------------------|------------------------|
| Туре А<br>Туре В          |                    | TRADED<br>TRADED       |
| Debt Equity Ratio         | 138%               |                        |
| Quick Asset Ratio (Times) | 0.75               |                        |

Interest Cover (Times) 1.82

## Utilization of Funds Raised Via Capital Market

Debenture Issue March 2016

| Objective<br>Number | Objective as per Prospectus  | per      | Proposed date of<br>utilization as per<br>Prospectus | Amount<br>allocated<br>from<br>proceeds in<br>LKR (A) | % of total<br>proceeds | Amounts<br>utilized in<br>LKR (B) | against | Clarification if not<br>fully utilized<br>including where<br>the funds are<br>invested (eg:<br>whether lent to<br>related party/s<br>etc) |
|---------------------|--|----------|--|---|------------------------|-----------------------------------|---------|---|
| 1                   | To expand the leasing portfolio  |          | Within the 06<br>months from date<br>of cash receipt |   |                        |                                   |         |   |
| 2                   | Improve the Tier II Capital base<br>thus, increasing the Capital<br>Adequacy Ratio (CAR) | LKR 1 BN | With effect from the closure of issue                | LKR 1 BN  | 100%                   | LKR 1 BN                          | 100%    | N/A   |
| 3                   | Reduce the Assets and Liability<br>mismatch  |          | Within 12 months<br>from date of cash<br>receipt     |   |                        |                                   |         |   |

## Debenture Issue March 2018

| Objective<br>Number | Objective as per Prospectus  | Amount<br>allocated as<br>per<br>Prospectus<br>in LKR | Proposed date of<br>utilization as per<br>Prospectus | Amount<br>allocated<br>from<br>proceeds in<br>LKR (A) | % of total | Amounts<br>utilized in<br>LKR (B) | % of<br>utilization<br>against<br>allocation<br>(B/A) | Clarification if not<br>fully utilized<br>including where<br>the funds are<br>invested (eg:<br>whether lent to<br>related party/s<br>etc) |
|---------------------|--|---|--|---|------------|-----------------------------------|---|---|
| 1                   | Supporting the general<br>business growth opportunities<br>of the Company                                    | LKR 2 BN  | Within the 06<br>months from date<br>of cash receipt | LKR 2 BN  | 100%       | **LKR 2 BN                        | **100%  | N/A   |
| 2                   | improving the Capital<br>Adequacy of the Company's<br>Balance Sheet, by<br>strengthening its Tier II Capital |   | With effect from the closure of issue                |   |            |                                   |   |   |
| 3                   | Reducing the mismatch of<br>maturity periods between<br>assets and liabilities                               |   | Within 12 months<br>from date of cash<br>receipt     |   |            |                                   |   |   |

\*\*

Debenture was alloted on 28th March 2018. Therefore the utilzation of funds for objective 1 and 3 cannot be clearly mentioned

## Selected Performance Indicators

|  | Company             |                     |
|--|---------------------|---------------------|
| Indicator  | As at<br>31-03-2018 | As at<br>31-03-2017 |
| Asset Quality (Rs. 000)  |                     |                     |
| Gross Non- Performing Accommodations **                        | 1,866,028           | 1,347,155           |
| Gross Non- Performing Accommodations Ratio %                   | 3.07%               | 3.08%               |
| Net Non- Performing Accommodations Ratio %                     | 1.29%               | 1.05%               |
| Liquidity (Rs. 000)  |                     |                     |
| Required Minimum Amount of Liquid Assets                       | 4,994,271           | 3,648,520           |
| Available Amount of Liquid Assets                              | 7,032,569           | 4,650,390           |
| Required Minimum Amount of Government Securities               | 2,468,228           | 2,250,269           |
| Available Amount of Government Securities                      | 3,660,306           | 2,945,424           |
| Capital Adequacy   |                     |                     |
| Core Capital ( Tier 1 Capital)                                 | 7,059,862           | 5,699,421           |
| Total Capital Base   | 9,132,681           | 6,527,801           |
| Core Capital to Risk Weighted Assets Ratio (Minimum 5%)*       | 11.12%              | 12.32%              |
| Total Capital to Risk Weighted Assets Ratio (Minimum 10%)*     | 14.39%              | 14.12%              |
| Capital Funds toTotal Deposit Liabilities Ratio (Minimum 10%)* | 21.60%              | 21.65%              |
| Profitability  |                     |                     |
| Net Interest Margin (Annualized %)                             | 5.36%               | 5.52%               |
| Return on Average Assets- After Tax (Annualized %)             | 2.19%               | 1.93%               |
| Return on Average Equity- After Tax (Annualized %)             | 20.70%              | 17.83%              |
| Memorandum information   |                     |                     |
| Number of Employees  | 1,588               | 1,439               |
| Number of Branches   | 59                  | 57                  |
| Number of Service Centers                                      | 11                  | 11                  |
| Number of Pawning Centers                                      | 1                   | 1                   |

\* Including current year unaudited profit \*\* Net of Interest In Suspense

#### **Corporate Information**

Name of the Company Citizens Development Business Finance PLC

#### Legal Form

A Public Quoted Company incorporated in Sri Lanka under the provisions of the Companies Act No. 17 of 1982 and re-registered under the Companies Act No. 7 of 2007

The Company is licensed under the Finance Business Act No. 42 of 2011.

The Company is registered under the Finance Leasing Act No. 56 of 2000

#### Approved Credit Agency Under the

Mortgage Act No 06 of 1949 Trust Receipt Ordinance No 12 of 1947

#### Date of Incorporation

07th September 1995

#### **Registration Number**

PB 232 PQ

#### Accounting Year

March 31

#### Board of Directors

Mr. D.H.J.Gunawardena FCMA (UK), CGMA Chairman / Non Executive Director

Mr. W.P.C.M.Nanayakkara B.Sc(Mgt), FCMA(UK),MBA(Sri J), CGMA Managing Director / Chief Executive Officer/ Executive Director

Mr. Razik Mohamed ACA Independent Non Executive Director

Mr. S.R.Abeynayake *MBA(Sri J), FCA, FCMA Non Executive Director* 

Prof. A. Dharmasri *B Sc.Eng., MBA(Sri J), PhD(Sri J), MCMI(UK)* Independent Non Executive Director (Senior Director)

Prof. S.P.P.Amaratunge B.A. (Econ) (Sp) (SJP); M.A. Econ (Colombo); M.Sc.Econ. of Rural Dev. (Saga, Japan); Ph.D. (Kogoshima, Japan) Independent Non Executive Director

Mr. P.A.J.Jayawardena LUTCF(USA), CIAM,CMFA Non Executive Director

Ms. U. R. Seneviratne *LLB ( Resigned w.e.f 23.04.2018)* Independent Non Executive Director

Mr. T.M.D.P. Tennakoon FCMA(UK), CGMA Executive Director / Chief Financial Officer / Deputy CEO

Mr. R.H.Abeygoonewardena FCMA(UK), ACMA(Sri), MCPM, CGMA Executive Director - Corporate Finance

Mr. S.V.Munasinghe Executive Director - Sales

Mr. D.A.De Silva B. Sc.(Hons) , ACMA, CGMA Executive Director / Business Operations

#### **Registered Address of Head Office**

No 123, Orabipasha Mawatha, Colombo 10 Sri Lanka Tel 0094117388388 Fax 0094112429888 E mail cdb@cdb.lk Web www.cdb.lk

#### **Company Secretary**

S.S.P Corporate Services (Private) Ltd 101, Inner Flower Road, Colombo 03 Sri Lanka Tel 0094112573894, 0094112576871 Fax 0094112573609 E mail sspsec@sltnet.lk

#### **Company Auditors**

KPMG (Chartered Accountants) 32 A, Sir Mohamed Macan Marker Mawatha, Colombo 03 Sri Lanka Tel 0094115426426

#### Lawyers of the Company

Nithya Partners No 97A, Galle Road, Colombo 03. Sri Lanka

Credit Rating [SL]BBB+ with stable outlook ICRA Lanka

#### Bankers

Bank of Ceylon Commercial Bank of Ceylon PLC Deutsche Bank DFCC Bank PLC Hatton National Bank PLC National Development Bank PLC Nations Trust Bank PLC People's Bank Sampath Bank PLC Seylan Bank PLC Union Bank PLC



CDB Citizens Development Business Finance PLC No. 123, Orabipasha Mawatha, Colombo 10, Sri Lanka WWW.cdb.lk