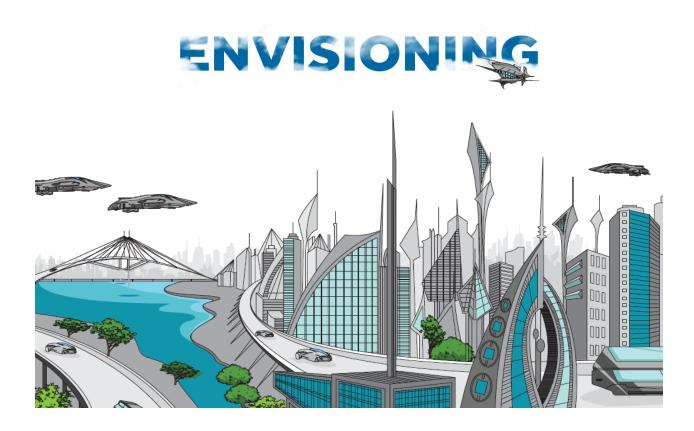
# INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS ENDED 31 DECEMBER 2019





#### **Statement of Profit or Loss and Other Comprehensive Income**

	Company					
		e quarter ende . December	d	For the nine months en 31 December		
	2019	2018	Change	2019	2018	Change
	Rs. '000	Rs. '000	%	Rs. '000	Rs. '000	%
Revenue	4,344,988	4,339,334	0%	12,415,178	12,150,801	2%
Interest income	3,802,043	3,822,799	-1%	11,266,281	10,562,751	7%
Interest expense	2,153,745	2,312,499	-7%	6,705,249	6,607,586	1%
Net interest income	1,648,298	1,510,300	9%	4,561,032	3,955,165	15%
Fee and commission income	105,309	130,319	-19%	345,738	389,345	-11%
Other operating income	437,636	386,216	13%	803,159	1,198,705	-33%
Total operating income	2,191,243	2,026,835	8%	5,709,929	5,543,215	3%
Less : Impairment charges and other credit losses						
on financial assets	484,585	357,728	35%	1,171,943	1,104,620	6%
Net operating income	1,706,658	1,669,107	2%	4,537,986	4,438,595	2%
Less : Operating expenses						
Personnel expenses	454,785	396,613	15%	1,247,428	1,086,944	15%
Premises, equipment and establishment expenses	457,850	445,920	3%	1,379,095	1,264,060	9%
Other expenses	179,745	166,584	8%	404,004	404,711	0%
Total operating expenses	1,092,380	1,009,117	8%	3,030,527	2,755,715	10%
Operating profit before taxes on financial	614,278	659,990	-7%	1,507,459	1,682,880	-10%
Less: Taxes on financial services	126,000	153,476	-18%	321,500	327,140	-2%
Profit before tax	488,278	506,514	-4%	1,185,959	1,355,740	-13%
Less : Income tax expense	120,000	129,088	-7%	196,912	315,173	-38%
Profit for the period	368,278	377,426	-2%	989,047	1,040,567	-5%
Other comprehensive income						
Items that will not be reclassified to profit or						
Net actuarial gain/(loss) on defined benefit plan	(6,000)	(45,179)	-87%	(18,000)	(54,149)	-67%
Total other comprehensive income	(6,000)	(45,179)	-87%	(18,000)	(54,149)	-67%
Total comprehensive income for the period	362,278	332,247	9%	971,047	986,418	-2%
Earnings per share Basic earnings per share (Rs.)	5.28	6.63*		14.17	18.28*	

<sup>\*</sup> Earnings per share for the period ended 31 December 2018 has been restated considering the effect of Right Issue and the Scrip Dividend

# Statement of Profit or Loss and Other Comprehensive Income

	Group							
	For th	e quarter ende	d	For the r	For the nine months ended			
		31 December			31 December			
	2019	2018	Change	2019	2018	Change		
	Rs. '000	Rs. '000	%	Rs. '000	Rs. '000	%		
Revenue	4,485,898	4,549,054	-1%	12,903,760	12,626,436	2%		
Interest income	3,935,983	4,021,914	-2%	11,744,822	10,996,297	7%		
Interest expense	2,202,390	2,415,152	-9%	6,891,774	6,808,128	1%		
Net interest income	1,733,593	1,606,762	8%	4,853,048	4,188,169	16%		
Fee and commission income	126,307	153,023	-17%	402,524	449,263	-10%		
Other operating income	423,608	374,117	13%	756,414	1,180,876	-36%		
Total operating income	2,283,508	2,133,902	7%	6,011,986	5,818,308	3%		
Less : Impairment charges and other credit losses on								
financial assets	480,011	363,808	32%	1,179,380	1,137,110	4%		
Net operating income	1,803,497	1,770,094	2%	4,832,606	4,681,198	3%		
Less : Operating expenses								
Personnel expenses	450,636	412,523	9%	1,276,636	1,131,237	13%		
Premises, equipment and establishment expenses	465,955	464,829	0%	1,423,067	1,313,279	8%		
Other expenses	186,851	182,028	3%	433,066	438,861	-1%		
Total operating expenses	1,103,442	1,059,380	4%	3,132,769	2,883,377	9%		
Operating profit before taxes on financial services	700,055	710,714	-1%	1,699,837	1,797,821	-5%		
Less : Taxes on financial services	137,876	162,986	-15%	353,424	350,637	1%		
Profit before tax	562,179	547,728	3%	1,346,413	1,447,184	-7%		
Less : Income tax expense	141,982	140,620	1%	246,591	343,962	-28%		
Profit for the period	420,197	407,108	3%	1,099,822	1,103,222	0%		
Profit attributable to :								
Equity holders of the Company	415,049	404,255	3%	1,089,012	1,096,718	-1%		
Non-controlling interest	5,148	2,853	80%	10,810	6,504	66%		
Profit for the period	420,197	407,108	3%	1,099,822	1,103,222	0%		
Other comprehensive income								
Items that will not be reclassified to profit or loss								
Net actuarial gain/(loss) on defined benefit plan	(6,000)	(45,179)	-87%	(18,000)	(54,149)	-67%		
Total other comprehensive income	(6,000)	(45,179)	-87%	(18,000)	(54,149)	-67%		
Total comprehensive income for the period	414,197	361,929	14%	1,081,822	1,049,073	3%		
· · · · · · · · · · · · · · · · · · ·	,	552,525		2,002,022				
Total comprehensive income attributable to :	400 - 1-	050	4.0:	4 074 - : -				
Equity holders of the Company	409,049	359,076	14%	1,071,012	1,042,569	3%		
Non-controlling interest	5,148	2,853	80%	10,810	6,504	66%		
Total comprehensive income for the period	414,197	361,929	14%	1,081,822	1,049,073	3%		
Earnings per share								
Basic earnings per share (Rs.)	5.95	7.16*		15.60	19.28*			

<sup>\*</sup> Earnings per share for the period ended 31 December 2018 has been restated considering the effect of Right Issue and the Scrip Dividend

#### **Statement of Financial Position**

	Company		Group		
		Audited		Audited	
As at	31-12-2019	31-03-2019	31-12-2019	31-03-2019	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Assets					
Cash and cash equivalents	962,129	1,093,874	1,027,841	1,189,251	
Financial assets measured at fair value through profit or					
loss (FVTPL)	1,468,189	1,687,004	1,505,746	1,727,013	
Loans and receivables to banks	4,235,231	3,094,312	4,235,231	3,195,205	
Deposits with financial institutions	4,805,163	6,719,704	4,805,163	6,719,704	
Loans and receivables to customers	70,024,026	69,133,049	71,450,998	71,582,081	
Other investment securities	227,816	1,313,861	283,805	1,319,177	
Investment in subsidiaries	509,918	509,918	-	-	
Investment property	20,198	20,198	20,198	20,198	
Property, plant & equipment	2,921,695	2,369,187	2,948,135	2,384,016	
Intangible assets	79,878	82,791	79,878	97,838	
Rights-of-use assets	877,199	-	895,390	-	
Goodwill on consolidation	-	-	244,180	244,180	
Other assets	4,163,101	3,408,541	4,488,253	3,499,958	
Total assets	90,294,543	89,432,439	91,984,818	91,978,621	
Liabilities					
Derivative financial liabilities	622,422	363,153	622,422	363,153	
Deposits from customers	42,667,159	47,236,367	42,663,876	47,222,578	
Debt securities issued	5,246,303	3,980,483	5,246,303	3,980,483	
Other interest-bearing borrowings	26,264,772	24,509,877	27,328,455	26,473,852	
Lease liabilities	817,021	-	836,813	-	
Current tax liabilities	732,038	556,748	780,461	633,142	
Deferred tax liabilities	1,357,419	1,357,419	1,336,061	1,336,061	
Retirement benefit obligation	15,369	7,369	15,369	7,681	
Other liabilities	2,109,696	2,755,620	2,377,073	3,091,402	
Total liabilities	79,832,199	80,767,036	81,206,833	83,108,352	
Equity					
Stated capital	2,350,362	1,185,062	2,350,362	1,185,062	
Reserves	2,240,486	2,240,486	2,240,471	2,240,471	
Retained earnings	5,871,496	5,239,855	6,130,747	5,399,141	
Total equity attributable to equity holders of the				<del></del>	
Company	10,462,344	8,665,403	10,721,580	8,824,674	
Non-controlling interest	-	-	56,405	45,595	
Total equity	10,462,344	8,665,403	10,777,985	8,870,269	
Total liabilities and equity	90,294,543	89,432,439	91,984,818	91,978,621	
Net assets value per share (Rs.)	149.91	159.57	154.43	162.50	

The above figures are subject to audit unless specified.

The financial statements are in compliance with the requirements of the Companies Act No. 7 of 2007 and Finance Business Act No. 42 of 2011.

# Sgd.

#### Damith Tennakoon

Deputy CEO/Director/CFO

The Board of Directors is responsible for the preparation and the presentation of these Financial Statements. Approved and signed for and on behalf of the Board

Sgd. Ranga Abeynayake

Chairman

Sgd. C.M. Nanayakkara

Managing Director/CEO

12 February 2020 Colombo

# **Statement of Changes in Equity**

# Company

• •		Reser	ves		
	Stated Capital	Revaluation Reserve	Statutory Reserve	Retained Earnings	Total Equity
	Rs. '000	Rs. '000	Fund Rs. '000	Rs. '000	Rs. '000
Balance as at 1 April 2018	1,185,062	432,995	1,320,873	4,213,469	7,152,399
Total comprehensive income for the period					
Profit for the period				1,040,567	1,040,567
Other comprehensive income for the period  Remeasurement of defined benefit liability/(asset)				(54,149)	(54,149)
Remeasurement of defined benefit hability/(asset)				(34,143)	(34,143)
Transactions with equity holders of the Copmany					
Dividends to equity holders				(271,526)	(271,526)
Balance as at 31 December 2018	1,185,062	432,995	1,320,873	4,928,361	7,867,291
Balance as at 1 April 2019	1,185,062	577,574	1,662,912	5,239,855	8,665,403
Right Issue	1,019,355				1,019,355
Total comprehensive income for the period					
Profit for the period				989,047	989,047
Other comprehensive income for the period					
Remeasurement of defined benefit liability/(asset)				(18,000)	(18,000)
Transactions with equity holders of the Copmany					
Dividends to equity holders : Cash				(169,703)	(169,703)
Dividends to equity holders : Scrip	145,945			(169,703)	(23,758)
Balance as at 31 December 2019	2,350,362	577,574	1,662,912	5,871,496	10,462,344

# **Statement of Changes in Equity**

Group

		Reserves				Non-	
	Stated Capital	Revaluation Reserve	Statutory Reserve Fund	Retained Earnings	Shareholders' Equity	Controlling Interest	Total Equity
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Balance as at 1 April 2018	1,185,062	432,995	1,326,004	4,279,468	7,223,529	36,208	7,259,737
Total comprehensive income for the period							
Profit for the period				1,096,718	1,096,718	6,504	1,103,222
Other comprehensive income for the period				(5.4.4.0)	(5.1.1.10)		(5.4.40)
Remeasurement of defined benefit liability/(asset)				(54,149)	(54,149)		(54,149)
Transactions with equity holders of the Copmany							
Dividends to equity holders				(271,526)	(271,526)	(527)	(272,053)
Balance as at 31 December 2018	1,185,062	432,995	1,326,004	5,050,511	7,994,572	42,185	8,036,757
Balance as at 1 April 2019	1,185,062	577,574	1,662,897	5,399,141	8,824,674	45,595	8,870,269
Right Issue	1,019,355				1,019,355		1,019,355
Total comprehensive income for the period							
Profit for the period				1,089,012	1,089,012	10,810	1,099,822
Other comprehensive income for the period							
Remeasurement of defined benefit liability/(asset)				(18,000)	(18,000)		(18,000)
Transactions with equity holders of the Copmany							
Dividends to equity holders : Cash				(169,703)	(169,703)		(169,703)
Dividends to equity holders : Scrip	145,945			(169,703)	(23,758)		(23,758)
Balance as at 31 December 2019	2,350,362	577,574	1,662,897	6,130,747	10,721,580	56,405	10,777,985

# **Statement of Cash Flow**

	Com	pany	Group			
For the period ended	31-12-2019	31-12-2018	31-12-2019	31-12-2018		
	Rs. '000	Rs. '000	Rs. '000	Rs. '000		
Cook flow from an analysis a sticities						
Cash flow from operating activities Interest receipts	11,370,130	10 561 200	11 012 540	10,999,343		
Commission receipts	136,395	10,561,208 130,654	11,813,540 181,198	190,572		
Other income receipts	1,374,040	1,063,146	1,467,183	1,049,959		
Interest payments	(6,558,858)	(6,572,776)	(6,768,923)	(6,779,075)		
Fee and business promotion expenses	(303,152)	(343,001)	(315,786)	(343,001)		
Employee related payments	(1,174,477)	(1,049,444)	(1,190,692)	(1,093,738)		
Supplier payments	(1,794,259)	(1,482,108)	(1,190,092)	(1,563,215)		
Financial expenses	(20,313)	(66,930)	(23,342)	(69,193)		
Operating profit before changes in operating assets	3,029,506	2,240,749	3,170,998	2,391,652		
operating profit before changes in operating assets	3,023,300	2,240,743	3,170,330	2,331,032		
(Increase)/Decrease in operating assets						
Investments in financial institutions	773,622	(1,448,205)	773,622	(1,448,205)		
Investment in Government Securities/Quoted Shares- FVTPL	138,957	(43,762)	138,957	(73,668)		
Net funds advanced to customers	(2,166,768)	(10,326,151)	(1,532,535)	(11,463,771)		
Changes in other short-term assets	(653,299)	(552,502)	(621,631)	(561,985)		
Inventories	(14,120)	(9,883)	(14,120)	(9,883)		
	(1,921,608)	(12,380,503)	(1,255,707)	(13,557,512)		
Increase/(Decrease) in operating liabilities	( / 2 / 2 2 /	( ,===,===,	( , , - ,	( - / - / - /		
Borrowings	1,462,394	9,769,237	710,216	10,790,596		
Deposits from customers	(4,715,599)	3,401,445	(4,715,599)	3,401,445		
	(3,253,205)	13,170,682	(4,005,383)	14,192,041		
Net Cash Generated / (used in) from operating activities	(2,145,307)	3,030,928	(2,090,092)	3,026,181		
Contribution to Plan Assets	(85,000)	(100,000)	(85,000)	(100,000)		
Taxation	(62,623)	(56,999)	(62,623)	(78,745)		
Taxation	(2,292,930)	2,873,929	(2,237,715)	2,847,436		
	(2,232,330)	2,013,323	(2,237,713)	2,047,430		
Cash flow from investing activities						
Dividend receipts	27,091	33,434	28,030	34,267		
Right Issue	1,019,355		1,019,355			
Investment in other investment securities	1,086,045	975,454	1,036,065	975,454		
Purchase of property, plant & equipment	(721,340)	(337,492)	(721,933)	(341,850)		
Proceed from sale of property, plant & equipment	5	5,559	5	5,559		
Net cash (used in)/ from investing activities	1,411,156	676,955	1,361,522	673,430		
Cash flow from financing activities	(102.461)	(271 526)	(102.461)	(277 521)		
Dividend paid	(193,461)	(271,526)	(193,461)	(277,531)		
Net change debentures	1,265,820	(944,892)	1,265,820	(944,892)		
Net cash inflows/ (out flows) from financing activities	1,072,359	(1,216,418)	1,072,359	(1,222,423)		
Net increase/(decrease) in cash and cash equivalents	190,585	2 224 466	196,166	2,298,443		
Cash and cash equivalents at the beginning of the period	585,413	2,334,466 2,205,081	643,219	2,296,443		
Cash and cash equivalents at the beginning of the period	775,998	4,539,547	839,385	4,531,821		
Cash and Cash equivalents at the end of the period	773,538	4,339,347	639,363	4,331,021		
Cash and cash equivalents at the beginning of the period						
Cash at bank and in hand	1,093,874	2,974,825	1,189,251	3,039,663		
Bank overdraft	(508,461)	(769,744)	(546,032)	(806,285)		
	585,413	2,205,081	643,219	2,233,378		
Cash and cash equivalents at the end of the period	000.100	4.640.664	1 007 041	4.600.055		
Cash at bank and in hand	962,129	4,649,664	1,027,841	4,690,813		
Bank overdraft	(186,131)	(110,117)	(188,456)	(158,992)		
	775,998	4,539,547	839,385	4,531,821		

# **Segmental Analysis**

# Company

	Lease and Stock out on Hire		Loans and	Loans and Advances		Others		Total	
	31-12-2019	31-12-2018	31-12-2019	31-12-2018	31-12-2019	31-12-2018	31-12-2019	31-12-2018	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Interest	7,691,748	7,207,070	2,883,498	2,858,891	691,035	496,790	11,266,281	10,562,751	
Non interest income							1,148,897	1,588,050	
Segment revenue	7,691,748	7,207,070	2,883,498	2,858,891	691,035	496,790	12,415,178	12,150,801	
Total revenue	7,691,748	7,207,070	2,883,498	2,858,891	691,035	496,790	12,415,178	12,150,801	
Unallocated expenses							11,229,219	10,795,061	
Profit from operations							1,185,959	1,355,740	
Income tax expense							196,912	315,173	
Profit for the period							989,047	1,040,567	
Segment assets	48,720,868	47,489,468	21,303,158	21,171,953	11,698,528	13,037,191	81,722,554	81,698,612	
Unallocated assets							8,571,989	6,269,855	
Total assets	48,720,868	47,489,468	21,303,158	21,171,953	11,698,528	13,037,191	90,294,543	87,968,467	

# **Segmental Analysis**

# Group

	Lease and Sto	ck out on Hire	out on Hire Loans and		d Advances Oth		То	Total	
	31-12-2019	31-12-2018			31-12-2019	31-12-2018		31-12-2018	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Interest	8,199,820	7,628,257	2,844,752	2,857,742	700,250	510,298	11,744,822	10,996,297	
Non interest income							1,158,938	1,630,139	
Segment revenue	8,199,820	7,628,257	2,844,752	2,857,742	700,250	510,298	12,903,760	12,626,436	
Total revenue	8,199,820	7,628,257	2,844,752	2,857,742	700,250	510,298	12,903,760	12,626,436	
Unallocated expenses							11,557,347	11,179,252	
Profit from operations							1,346,413	1,447,184	
Income tax expense							246,591	343,962	
Profit for the period							1,099,822	1,103,222	
Segment assets	50,430,170	49,918,119	21,020,828	20,902,509	11,857,786	13,201,216	83,308,784	84,021,844	
Unallocated assets							8,676,034	6,411,895	
Total assets	50,430,170	49,918,119	21,020,828	20,902,509	11,857,786	13,201,216	91,984,818	90,433,739	

# Shareholders' Information

#### Twenty Largest Shareholders as at 31 December 2019

# **Ordinary Voting Shares**

No	NAME	SHAREHOLDING	(%)
1	CEYLINCO LIFE INSURANCE LIMITED ACCOUNT NO.1	20,605,950	34.66
2	Janashakthi insurance Plc-Shareholders	3,044,855	5.12
3	Janashakthi Insurance PLC - non Par	2,972,453	5.00
4	PEOPLE'S LEASING & FINANCE PLC/ASIA MANAGEMENT CONSULTANCY (PRIVATE) LIMITED	2,444,169	4.11
5	PEOPLE'S LEASING & FINANCE PLC / MR.W.P.C.M.NANAYAKKARA	2,399,957	4.04
6	CEYLINCO INSURANCE PLC A/C NO 2 (GENERAL FUND)	2,379,654	4.00
7	CITIZENS DEVELOPMENT BUSINESS FINANCE PLC A/C 02 (CDB EMPLOYEE GRATUITY FUND)	2,194,152	3.69
8	SEYLAN BANK PLC./JANASHAKTHI PLC	2,173,952	3.66
9	COMMERCIAL BANK OF CEYLON PLC/JANASHAKTHI LIMITED	1,662,584	2.80
10	ASIA MANAGEMENT CONSULTANCY (PRIVATE) LIMITED	1,375,772	2.31
11	PEOPLE'S LEASING & FINANCE PLC/MR.S.V.MUNASINGHE	1,316,247	2.21
12	PEOPLES'S LEASING & FINANCE PLC/ MR. R.H.ABEYGOONEWARDENA & MRS. V.F. ABEYGOONEWARDENA	1,301,785	2.19
13	SEYLAN BANK PLC/TENNAKOON MUDIYANSELAGE DAMITH PRASANNA TENNAKOON	1,200,888	2.02
14	CEYLINCO LIFE INSURANCE LIMITED ACCOUNT NO.3	892,146	1.50
15	PEOPLE'S LEASING & FINANCE PLC/MR.H.M.L.M.B.HEENKENDA	606,390	1.02
16	MR. KARTHIK ELANGOVAN	551,486	0.93
17	PEOPLE'S LEASING & FINANCE PLC/MRS.N.D.KODAGODA	503,972	0.85
18	PEOPLE'S LEASING & FINANCE PLC/MR. H.K. DASSANAYAKE	349,115	0.59
19	PEOPLE'S LEASING & FINANCE PLC/MR.I.M.KOTIGALA	327,798	0.55
20	NATION DEVELOPMENT BANK PLC/ ASIA MANAGEMENT CONSULTANCY	325,000	0.55
	Sub total of Top 20 Share Holders	48,628,325	81.80
		10,820,755	18.20
	Total	59,449,080	100.00

The percentage of shares held by the public as at 31 December 2019 is 45.15% (with 1,889 public share holders)

# **Ordinary Non Voting Shares**

No	NAME	SHAREHOLDING	(%)
1	DEUTSCHE BANK AG AS TRUSTEE FOR JB VANTAGE VALUE EQUITY FUND	1,381,493	13.36
2	J.B. COCOSHELL (PVT) LTD	1,302,738	12.59
3	CITIZENS DEVELOPMENT BUSINESS FINANCE PLC A/C 02 (CDB EMPLOYEE GRATUITY FUND)	804,625	7.78
4	MR. AMARAKOON MUDIYANSELAGE WEERASINGHE	635,095	6.14
5	MR. YUSUF HUSSEINALLY ABDULHUSSEIN	315,554	3.05
6	PEOPLE'S LEASING & FINANCE PLC/MR.H.M. ABDULHUSSEIN	274,402	2.65
7	MISS RUKAIYA HUSSEINALLY ABDULHUSSEIN	260,653	2.52
8	Mr. Murtaza ali Jafferjee	256,380	2.48
9	ASKOLD (PRIVATE) LIMITED	248,062	2.40
10	ESSAJEE CARIMJEE INSURANCE BROKERS (PVT) LTD	246,520	2.38
11	MR. ABBASALLY NURUDDIN ESUFALLY	217,551	2.10
12	MR. MALIK JOSEPH FERNANDO	216,020	2.09
13	MR.MURTAZAALI ABIDHUSSEN HASSANALY ESUFALLY	165,375	1.60
14	SEYLAN BANK PLC/TENNAKOON MUDIYANSELAGE DAMITH PRASANNA TENNAKOON	141,165	1.36
15	Mr.Sabapathi mudiyanselage pradeep lal jayaratne	128,966	1.25
16	mr. Isanka madhawa kotigala	119,060	1.15
17	mr. Senarathna Samarathunga Ruwan Nishantha Chandrajith	117,309	1.13
18	GOLD INVESTMENT LIMITED.	108,009	1.04
19	MR.MUKESH ABHAYKUMAR VALABHJI	108,009	1.04
19	JAFFERJEES INVESTMENTS (PVT) LTD.	108,009	1.04
	Sub total of Top 20 Share Holders	7,154,995	69.15
		3,188,673	30.85
	Total	10,343,668	100.00

The percentage of shares held by the public as at 31 December 2019 is 76.51% (with 1,745 public share holders)

#### Directors' and Chief Executive Officer's Shareholding as at 31 December 2019

#### **Ordinary Voting Shares**

Name	Share Holding
MR W.P.C.M. NANAYAKKARA	1,283
PEOPLE'S LEASING & FINANCE PLC / MR.W.P.C.M.NANAYAKKARA	2,399,957
MR. T.M.D.P. TENNAKOON	-
ASSETLINE LEASING COMPANY LTD/MR.T.M.D.P.TENNAKOON	170,151
SEYLAN BANK PLC/TENNAKOON MUDIYANSELAGE DAMITH PRASANNA TENNAKOON	1,200,888
MR. S.V. MUNASINGHE	· · ·
PEOPLE'S LEASING & FINANCE PLC/MR.S.V.MUNASINGHE	1,316,247
MR. R.H. ABEYGOONEWARDENA / MRS. V.F. ABEYGOONEWARDENA	5,652
PEOPLES'S LEASING & FINANCE PLC/ MR. R.H. ABEYGOONEWARDENA & MRS. V.F.ABEYGOONEWARDENA	1,301,785
MR P.A.J. JAYAWARDENA	513
MR. S.R. ABEYNAYAKE	-
MR. D.A. DE SILVA	-
DIALOG FINANCE PLC/D.A. DE SILVA	117,550
DR. A. DHARMASIRI	-
MR. R. MOHAMED	-
MR. S.P.P. AMARATUNGE	-
MR. J.R.A. CORERA	1,027
PEOPLE'S LEASING & FINANCE PLC/MR.J.R.A. CORERA	21,622
	6,536,675

#### **Ordinary Non Voting Shares**

Name	Share Holding
MR W.P.C.M. NANAYAKKARA	56
MR. T.M.D.P. TENNAKOON	-
SEYLAN BANK PLC/TENNAKOON MUDIYANSELAGE DAMITH PRASANNA TENNAKOON	141,165
MR. S.V. MUNASINGHE	-
MR. R.H. ABEYGOONEWARDENA / MRS. V.F. ABEYGOONEWARDENA	99,653
PEOPLES'S LEASING & FINANCE PLC/ MR. R.H. ABEYGOONEWARDENA & MRS. V.F.ABEYGOONEWARDENA	62,850
MR P.A.J. JAYAWARDENA	22
MR. S.R. ABEYNAYAKE	-
MR. D.A. DE SILVA	-
DR. A. DHARMASIRI	-
MR. R. MOHAMED	-
MR. S.P.P. AMARATUNGE	-
MR. J.R.A. CORERA	10,335
	314,081

#### Market prices for the quarter ended 31 December 2019

	Ordinary Vo	ting Shares	Ordinary Non	Voting Shares
	31/12/2019	31/12/2018	31/12/2019	31/12/2018
Highest Price	94.40	85.00	69.90	74.90
Lowest Price	83.50	79.10	61.40	66.00
Last Traded	83.90	79.10	67.50	70.00

# Floating Adjusted Market Capitalization as at 31 December 2019

	Number of shares	Market price per share	Market Capitalization (Rs.)	Percentage of public holders	Floating Adjusted Market Capitalization (Rs.)
Voting Share	59,449,080	83.90	4,987,777,812	45.15%	2,251,981,682
Non Voting Share	10,343,668	67.50	698,197,590	76.51%	534,190,976
			5,685,975,402		2,786,172,658

### Note -

The Float adjusted market capitalization of the Company falls under Option 3 of Rule 7.13.1 (a) of the Listing Rules of the Colombo Stock Exchange and the Company has complied with the minimum public holding requirement applicable under the said option

#### **Explanatory Notes**

- 1 The Company has adopted Sri Lanka Accounting Standard SLFRS 16 -" Leases" with effect from 01 April 2019.
- 2 The Company has used the same accounting policies and method of computing described in the audited financial statements of the company for 2018/19 in the preparation of these interim financial statements except the policy and method of computing adopted under SLFRS 16 "Leases".
- 3 All known expenses have been provided in these financial statements and management fees are not applicable to the Company.
- 4 Group financial statements comprises the consolidation of the Company and its subsidiaries Fortune Properties Limited and Unisons Capital Leasing Limited.
- 5 As at 31 December 2019 stated capital represents 59,449,080 ordinary voting shares and 10,343,668 ordinary non voting shares.
- 6 The Company has issued 10,752,000 subordinated unsecured listed redeemable rated five year (2019/2024) debentures at a price of Rs. 100 each on 10 December 2019 which are qualifying under Tier II capital. The debentures were listed on 17 December 2019.
- 7 Mr.Jagath Priyantha Abhayaratne has been appointed as a Non-executive director of the Company with effect from 1 January 2020.
- 8 During the period there were no material changes in the composition of assets, liabilities and contingent liabilities and there is no seasonality and cyclicality affecting the interim operation.
- 9 Since 31 December 2019, there were no material events other than the above, that require adjustment to or disclosure in these financial statements.
- 10 These financial statements are prepared in accordance with the Sri Lanka Accounting Standard LKAS 34 " Interim Financial Reporting".

#### **Information on Listed Debentures**

# Market Price For the Quarter ended 31 December 2019

Rated Subordinated Guaranteed Redeemable Debentures June 2016-June	2021

Highest Price Rs.	Lowest Price Rs.	Last Traded Rs.		
	NOT TRADED			
	NOT TRADED			
Interest Payment Frequency	Coupon Rate	Annual Effective Rate		
	%	%		
Semi- annually		13.16		
Semi- annually	Bill rate plus 1.50%			
R 15.56%) and a floor of 10% (AER 10.25%)	)			
ed Redeemable Debentures March 2018	-March 2023			
Highest Price Rs.	Lowest Price Rs.	Last Traded Rs.		
	NOT TRADED			
	NOT TRADED			
Interest Payment Frequency	Coupon Rate	Annual Effective Rate		
, ,	%	%		
Semi- annually	13.75	14.22		
Annually	14.20	14.20		
ed Redeemable Debentures January 201	9-January 2024			
Highest Price	Lowest Price	Last Traded		
Rs.		Rs.		
100.50		101.50		
100.50	101.30	101.50		
Interest Payment	Coupon Rate	Annual Effective Rate		
rrequency	%	%		
Semi- annually		15.56		
Annually	15.50	15.50		
red Redeemable Debentures December 2	019-December 2024			
Highest Price	Lowest Price	Last Traded		
Rs.		Rs.		
	NOT TRADED			
Interest Payment	Coupon Rate	Annual Effective Rate		
Interest Payment Frequency	Coupon Rate	Annual Effective Rate		
Frequency	%	%		
-	•			
	Rs.  Interest Payment Frequency  Semi- annually R 15.56%) and a floor of 10% (AER 10.25%  ed Redeemable Debentures March 2018  Highest Price Rs.  Interest Payment Frequency  Semi- annually Annually  ed Redeemable Debentures January 201  Highest Price Rs.  100.50  Interest Payment Frequency  Semi- annually Annually  ded Redeemable Debentures December 2	Highest Price Rs. Rs. NOT TRADED  Interest Payment Frequency Semi- annually R 15.56%) and a floor of 10% (AER 10.25%)  Fed Redeemable Debentures March 2018-March 2023  Highest Price Rs. Rs. NOT TRADED Interest Payment Frequency Rs. Rs. NOT TRADED 100.50  Interest Payment Frequency Rs. Rs. NOT TRADED 100.50  Interest Payment Frequency Rs. NOT TRADED 101.50  Interest Payment Frequency Rs. NOT TRADED 101.50  Interest Payment Frequency Rs. NOT TRADED 101.50  Highest Price Rs. NOT TRADED 15.50  Red Redeemable Debentures December 2019-December 2024  Highest Price Rs. Rs. NOT TRADED		

# Interest Rates of Comparable Government Securities

5 Year Treasury Bond (Excluding 10% withholding Tax)

# Information on Listed Debentures

# Current Yield & Yield to Maturity

Guaranteed L	isted Rated	Unsecured	Redeemable	Dehentures	lune	2016- June	2021

Debenture Type	Current Yield %	Yield to Maturity %	
Type A Type B		TRADED TRADED	
ubordinated Listed Rated Unsecured Re	edeemable Debentures March 2018-!	March 2023	
Debenture Type	Current Yield	Yield to Maturity	
	%	%	
ре А	NOT	TRADED	
pe B	NOT	TRADED	
oordinated Listed Rated Unsecured R	edeemable Debentures January 2019	9-January 2024	
ebenture Type	Current Yield	Current Yield Yield to Maturity	
	%	%	
e A	NOT	TRADED	
	NOT 17.53%	TRADED 19.71%	
ре В	17.53%	19.71%	
pe B  bordinated Listed Rated Unsecured R	17.53%	19.71%	
.pe B  ubordinated Listed Rated Unsecured R  ebenture Type	17.53%  edeemable Debentures December 20  Current Yield  %	19.71% D19-December 2024 Yield to Maturity %	
bordinated Listed Rated Unsecured R benture Type  De A	17.53%  edeemable Debentures December 20  Current Yield  %  NOT	19.71%  D19-December 2024  Yield to Maturity  %  TRADED	
pe B  bordinated Listed Rated Unsecured R  benture Type  pe A	17.53%  edeemable Debentures December 20  Current Yield  %  NOT	19.71% D19-December 2024 Yield to Maturity %	
pe B  sbordinated Listed Rated Unsecured R  sbenture Type  pe A  pe B	17.53%  edeemable Debentures December 20  Current Yield  %  NOT	19.71%  D19-December 2024  Yield to Maturity  %  TRADED	
/pe A //pe B  ubordinated Listed Rated Unsecured R  ebenture Type  //pe A //pe B  ebt Equity Ratio uick Asset Ratio (Times)	17.53%  edeemable Debentures December 20  Current Yield  %  NOT	19.71%  D19-December 2024  Yield to Maturity  %  TRADED	

#### Utilization of Funds Raised Via Capital Market

#### Debenture Issue March 2016

Objective Number	Objective as per Prospectus	per	Proposed date of utilization as per	Amount allocated from proceeds in LKR (A)	% of total	Amounts utilized in LKR (B)	% of utilization against allocation (B/A)	Clarification if not fully utilized including where the funds are invested (eg: whether lent to related party/s etc)
1	To expand the leasing portfolio		Within the 06 months from date of cash receipt					
,	Improve the Tier II Capital base thus, increasing the Capital Adequacy Ratio (CAR)	LKR 1 BN	With effect from the closure of issue	LKR 1 BN	100%	LKR 1 BN	100%	N/A
3	Reduce the Assets and Liability mismatch		Within 12 months from date of cash receipt					

#### Debenture Issue March 2018

Objective Number	Objective as per Prospectus	per	Proposed date of utilization as per	Amount allocated from proceeds in LKR (A)	% of total proceeds	Amounts utilized in LKR (B)	% of utilization against	Clarification if not fully utilized including where the funds are invested (eg: whether lent to related party/s etc)
1	Supporting the general business growth opportunities of the Company		Within the 06 months from date of cash receipt					
2	improving the Capital Adequacy of the Company's Balance Sheet, by strengthening its Tier II Capital	LKR 2 BN	With effect from the closure of issue	LKR 2 BN	100%	LKR 2 BN	100%	N/A
3	Reducing the mismatch of maturity periods between assets and liabilities		Within 12 months from date of cash receipt					

#### Debenture Issue January 2019

Objective Number	Objective as per Prospectus	per	Proposed date of utilization as per Prospectus	Amount allocated from proceeds in LKR (A)	proceeds	utilized in LKR (B)	% of utilization against allocation (B/A)	Clarification if not fully utilized including where the funds are invested (eg: whether lent to related party/s etc)
1 1	Supporting the general business growth opportunities of the Company		Within the 06 months from date of cash receipt					
	improving the Capital Adequacy of the Company's Balance Sheet, by strengthening its Tier II Capital	LKR	With effect from the closure of issue	LKR 927,770,000	100%	LKR 927,770,000	100%	N/A
3	Reducing the mismatch of maturity periods between assets and liabilities		Within 12 months from date of cash receipt					

# Debenture Issue December 2019

Objective Number	Objective as per Prospectus	per	Proposed date of utilization as per Prospectus	Amount allocated from proceeds in LKR (A)	% of total	utilized in LKR (B)	% of utilization against	Clarification if not fully utilized including where the funds are invested (eg: whether lent to related party/s etc)
1 1	Supporting the general business growth opportunities of the Company		Within the 06 months from date of cash receipt			-	0%	
2	improving the Capital Adequacy of the Company's Balance Sheet, by strengthening its Tier II Capital	LKR 1,075,200,00 0	With effect from the closure of issue	LKR 1,075,200,00 0		LKR, 1,075,200,00	100%	N/A
1 3	Reducing the mismatch of maturity periods between assets and liabilities		Within 12 months from date of cash receipt			0		

# **Selected Performance Indicators as per regulatory requirements**

	Company		
	As at	As at	
Indicator	31-12-2019	31-03-2019	
Asset Quality (Rs. 000)			
Gross Non- Performing Accommodations	5,335,261	4,678,121	
Gross Non- Performing Accommodations Ratio %	7.52%	6.68%	
Net Non- Performing Accommodations Ratio %	4.18%	3.84%	
Liquidity (Rs. 000)			
Required Minimum Amount of Liquid Assets	5,640,031	5,942,582	
Available Amount of Liquid Assets	9,019,643	10,786,904	
Required Minimum Amount of Government Securities	4,051,163	3,166,118	
Available Amount of Government Securities	4,303,483	4,220,581	
Capital Adequacy			
Core Capital ( Tier 1 Capital)	8,307,120	6,631,751	
Total Capital Base	11,623,430	9,067,690	
Core Capital to Risk Weighted Assets Ratio (Minimum 6.5%)*	9.89%	8.09%	
Total Capital to Risk Weighted Assets Ratio (Minimum 10.5%)*	13.84%	11.07%	
Capital Funds toTotal Deposit Liabilities Ratio (Minimum 10%)*	27.24%	19.20%	
Profitability			
Net Interest Margin (Annualized %)	6.77%	6.34%	
Return on Average Assets- After Tax (Annualized %)	1.47%	2.07%	
Return on Average Equity- After Tax (Annualized %)	13.79%	21.62%	
Memorandum information			
Number of Employees	1,940	1,670	
Number of Branches	69	59	
Number of Service Centers	1	11	
Number of Pawning Centers	1	1	

<sup>\*</sup> Including current year unaudited profit

#### **Corporate Information**

#### Name of the Company

Citizens Development Business Finance PLC

#### Legal Form

A public quoted company incorporated in Sri Lanka under the provisions of the Companies Act No. 17 of 1982 and re-registered under the Companies Act No. 07 of 2007. The Company is licensed under the Finance Business Act No. 42 of 2011. The Company is registered under the Finance Leasing Act No. 56 of 2000 and CDB is an approved credit agency under mortgage Act No. 06 of 1949 and Trust Receipt Ordinance No. 12 of 1947.

#### **Date of Incorporation**

07th September 1995

#### **Registration Number**

PB 232 PQ

#### **Accounting Year**

March 31

#### **Board of Directors**

Mr. S.R.Abeynayake *MBA(Sri J), FCA, FCMA Chairman / Non Executive Director* 

Mr. W.P.C.M.Nanayakkara B.Sc(Mgt), FCMA(UK),MBA(Sri J), CGMA Managing Director / Chief Executive Officer/ Executive Director

Mr. Razik Mohamed *ACA Independent Non Executive Director* 

Prof. A. Dharmasri B Sc.Eng., MBA(Sri J), PhD(Sri J), MCMI(UK) Independent Non Executive Director (Senior Director)

Prof. S.P.P.Amaratunge B.A. (Econ) (Sp) (SIP); M.A. Econ (Colombo); M.Sc.Econ. of Rural Dev. (Saga, Japan); Ph.D. (Kogoshima, Japan) Independent Non Executive Director

Mr. P.A.J.Jayawardena *LUTCF(USA), CIAM,CMFA Non Executive Director* 

Mr. T.M.D.P. Tennakoon FCMA(UK), CGMA Executive Director / Chief Financial Officer / Deputy CEO

Mr. R.H.Abeygoonewardena FCMA(UK), ACMA(Sri), MCPM, CGMA Executive Director - Corporate Finance

Mr. S.V.Munasinghe Executive Director - Sales and Business Development

Mr. D.A.De Silva B. Sc.(Hons) , ACMA, CGMA Executive Director - Business Operations

Mr. Joseph Rene Alastair Corera *CFA (USA), FCMA (UK) Independent Non-Executive Director* 

Mr. Jagath Priyantha Abhayaratne MBA, B Sc. (Admin) Non Executive Director \*\*(With effect from 01 January 2020)

#### Registered Address of Head Office

No 123, Orabipasha Mawatha, Colombo 10 Sri Lanka

Tel 0094117388388
Fax 0094112429888
E mail cdb@cdb.lk
Web www.cdb.lk

#### **Company Secretary**

S.S.P Corporate Services (Private) Ltd 101, Inner Flower Road, Colombo 03 Sri Lanka

Fax 0094112573609 E mail sspsec@sltnet.lk

#### **Company Auditors**

Tel

KPMG (Chartered Accountants) 32 A, Sir Mohamed Macan Marker Mawatha, Colombo 03 Sri Lanka Tel 0094115426426

0094112573894, 0094112576871

#### Lawyers of the Company

Nithya Partners No 97A, Galle Road, Colombo 03. Sri Lanka

# Credit Rating Agency

ICRA Lanka Limited

#### **Bankers**

Bank of Ceylon
Commercial Bank of Ceylon PLC
Deutsche Bank
DFCC Bank PLC
Hatton National Bank PLC
National Development Bank PLC
Nations Trust Bank PLC
People's Bank
Sampath Bank PLC
Seylan Bank PLC
Union Bank PLC



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